



## IGM Financial Monthly Assets Trend (\$ millions)

## IGM Financial Monthly Net Assets (\$ millions)

	2020 Nov	2020 Dec	2021 Jan	2021 Feb	2021 Mar	2021 Apr	2021 May	2021 June	2021 July	2021 August	2021 September	2021 October	2021 November	2021 December	2022 January	2022 February	2022 March	2022 April	2022 May	2022 June	2022 July	2022 August	2022 September	2022 October	2022 November
<b>IG Wealth Management</b>																									
Assets under management	96,229	97,713	97,318	98,969	100,745	102,163	103,003	105,218	106,458	108,890	106,551	108,756	108,632	110,541	108,054	106,568	107,187	102,793	102,098	96,603	100,966	99,039	95,460	98,157	102,886
Other Assets under advisement	5,227	5,560	5,671	6,064	6,250	6,490	6,674	6,967	7,055	7,417	7,407	7,742	7,865	9,016	8,788	8,980	9,094	8,841	8,994	8,871	9,453	9,540	9,569	10,186	10,804
Assets under advisement	101,456	103,273	102,989	105,033	106,995	108,653	109,677	112,185	113,513	116,307	113,958	116,498	116,497	119,557	116,842	115,548	116,281	111,634	111,092	105,474	110,419	108,579	105,029	108,343	113,690
<b>IPC</b>																									
Assets under management	5,292	5,320	5,263	5,295	5,308	5,376	5,388	5,485	5,536	5,654	5,503	5,604	5,566	5,629	5,366	5,264	5,201	5,018	4,912	4,635	4,846	4,746	4,575	4,660	4,796
Other Assets under advisement	23,453	23,998	23,762	24,239	24,583	25,011	25,198	25,686	26,016	26,619	26,012	26,747	26,790	27,448	26,654	26,378	26,533	25,454	25,318	24,057	25,053	24,604	23,711	24,560	25,648
Assets under advisement	28,745	29,318	29,025	29,534	29,891	30,387	30,586	31,171	31,552	32,273	31,515	32,351	32,356	33,077	32,020	31,642	31,734	30,472	30,230	28,692	29,899	29,350	28,286	29,220	30,444
<b>Total</b>																									
Assets under management	101,521	103,033	102,581	104,264	106,053	107,539	108,391	110,703	111,994	114,544	112,054	114,360	114,198	116,170	113,420	111,832	112,388	107,811	107,010	101,238	105,812	103,785	100,035	102,817	107,682
Other Assets under advisement	28,672	29,550	29,423	30,293	30,823	31,490	31,862	32,642	33,060	34,025	33,408	34,478	34,645	36,454	35,431	35,347	35,617	34,285	34,304	32,921	34,499	34,137	33,274	34,739	36,445
Assets under advisement	130,193	132,583	132,004	134,557	136,876	139,029	140,253	143,345	145,054	148,569	145,462	148,838	148,843	152,624	148,851	147,179	148,005	142,096	141,314	134,159	140,311	137,922	133,309	137,556	144,127
<b>Asset management</b>																									
<b>Mackenzie</b>																									
Mutual funds	66,826	68,678	52,654	53,662	55,310	56,836	57,292	58,765	59,791	61,297	59,721	61,052	61,020	62,969	61,029	60,185	60,291	57,619	56,878	53,576	56,263	54,869	52,540	54,027	56,422
Change due to GLC and Greenchip	-	15,996	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Mutual Funds	66,826	84,674	52,654	53,662	55,310	56,836	57,292	58,765	59,791	61,297	59,721	61,052	61,020	62,969	61,029	60,185	60,291	57,619	56,878	53,576	56,263	54,869	52,540	54,027	56,422
ETFs	3,619	3,788	3,850	4,103	4,174	4,363	4,632	4,889	4,989	5,110	5,068	5,219	5,263	5,393	5,772	5,905	5,848	5,777	5,605	5,368	5,467	5,330	5,011	4,961	5,139
Investment funds	70,445	56,470	56,504	57,765	59,484	61,199	61,924	63,654	64,780	66,407	64,789	66,271	66,283	68,362	66,801	66,090	66,139	63,396	62,483	58,944	61,730	60,199	57,551	58,988	61,561
Institutional SMA	8,051	8,172	7,240	7,153	7,272	7,383	7,985	8,167	8,179	8,342	8,178	7,922	7,753	7,948	7,604	7,444	7,090	6,806	6,792	6,344	6,488	6,415	6,106	6,242	6,635
Sub-advisory to Canada Life	46,296	46,975	47,784	48,768	49,551	50,117	51,092	51,474	52,321	51,131	52,517	51,450	52,805	51,892	51,382	51,502	49,338	49,357	46,575	48,495	46,736	45,015	46,902	48,578	
Change due to GLC and Greenchip	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Institutional SMA	8,051	54,468	54,215	54,937	56,040	56,934	58,102	59,259	59,653	60,662	59,309	60,439	59,203	60,753	59,496	58,826	58,592	56,144	56,149	52,919	54,983	53,151	51,121	53,144	55,213
Total (ex sub-advisory to Wealth Management)	78,496	110,938	110,719	112,702	115,524	118,133	120,026	122,913	124,433	127,069	124,098	126,709	125,486	129,115	126,297	124,916	124,731	119,540	118,632	111,863	116,713	113,350	108,672	112,132	116,774
Sub-advisory to Wealth Management	73,425	74,210	73,645	74,284	75,041	75,766	77,318	78,788	79,503	80,941	79,242	80,654	79,922	81,228	79,131	78,303	80,814	77,574	77,083	72,855	75,816	74,505	71,834	72,858	76,131
Total	151,921	185,148	184,364	186,986	191,565	194,899	197,344	201,701	203,936	208,010	203,340	207,364	205,418	210,343	205,428	203,219	205,545	197,114	195,715	184,718	192,529	187,855	180,506	184,990	192,905
ETF's distributed to third parties	3,619	3,788	3,850	4,103	4,174	4,363	4,632	4,889	4,989	5,110	5,068	5,219	5,263	5,393	5,772	5,905	5,848	5,777	5,605	5,368	5,467	5,330	5,011	4,961	5,139
ETF's held within IGM managed products	4,617	4,685	5,008	5,395	5,359	5,403	5,496	5,748	5,812	6,030	6,838	7,124	7,172	7,280	7,172	7,009	7,059	6,787	6,768	6,230	6,640	6,519	6,469	6,904	7,301
Total ETFs	8,236	8,473	8,858	9,498	9,533	9,766	10,128	10,637	10,801	11,140	11,906	12,343	12,435	12,673	12,944	12,914	12,907	12,564	12,373	11,598	12,107	11,849	11,480	11,865	12,440
<b>Consolidated</b>																									
Assets under Management	180,017	213,971	213,300	216,966	221,577	225,672	228,417	233,616	236,427	241,613	236,152	241,070	239,684	245,285	239,717	236,748	237,119	227,351	225,642	213,101	222,525	217,135	208,707	214,949	224,456
Other assets under advisement	25,226	25,979	25,783	26,534	26,897	27,425	27,726	28,390	28,731	29,581	29,062	30,029	30,174	31,856	30,974	30,955	31,209	30,063	30,129	28,982	30,363	30,086	29,398	30,755	32,250
Assets under Management and Advisement	205,243	239,950	239,083	243,500	248,474	253,097	256,143	262,006	265,158	271,194	265,214	271,099	269,858	277,141	270,691	267,703	268,328	257,414	255,771	242,083	252,888	247,221	238,105	245,704	256,706