

IGM Financial Monthly Net Flows (\$ millions)

	2024 March	2024 April	2024 May	2024 June	2024 July	2024 August	2024 September	2024 October	2024 November	2024 December	2025 January	2025 February	2025 March	2025 April	2025 May	2025 June	2025 July	2025 August	2025 September	2025 October	2025 November	2025 December	2026 January	2026 February	2026 March
IG Wealth Management																									
IG Mutual funds	(172)	(298)	(152)	(247)	227	(26)	(22)	117	17	93	334	458	(40)	42	222	139	140	108	138	114	(22)	73	610	600	125
Mackenzie Investment Funds (New Segment)	39	29	25	31	43	57	34	60	41	56	70	68	54	16	28	42	50	44	53	64	54	64	94	124	102
IG AUM	(133)	(269)	(127)	(216)	270	31	12	177	58	149	404	526	14	58	250	181	190	152	191	178	32	137	704	724	227
Mackenzie Investment Funds																									
Total IGM Product	(133)	(269)	(127)	(216)	270	31	12	177	58	149	404	526	14	58	250	181	190	152	191	178	32	137	704	724	227
Other dealer flows	86	77	125	237	(9)	(31)	57	(33)	163	39	(291)	(128)	193	(143)	(185)	64	13	(88)	(32)	98	154	95	2,688	(286)	(102)
Total	(47)	(192)	(2)	21	261	0	69	144	221	188	113	398	207	(85)	65	245	203	64	159	276	186	232	3,392	438	125
<i>Flows related to non fee bearing assets</i>																									
<i>Total AUA Flows ex non fee bearing accounts</i>																							3,045	32	0
																							347	406	125
Mackenzie Investments (1)																									
Mackenzie Mutual funds	(200)	(259)	(286)	(361)	(166)	(159)	(244)	(167)	(268)	(264)	(243)	(138)	(319)	(183)	(41)	(142)	1	(156)	(64)	(117)	(223)	(174)	(203)	68	(120)
Mackenzie ETFs (to third parties)	174	58	35	68	93	67	113	26	113	183	177	134	304	161	148	244	184	175	267	1,301	910	294	479	306	200
Mackenzie investment funds	(26)	(201)	(251)	(293)	(73)	(92)	(131)	(141)	(155)	(81)	(66)	(4)	(15)	(22)	107	102	185	19	203	1,184	687	120	276	374	80
Institutional SMA	(167)	140	(49)	(262)	(126)	(50)	(130)	194	(16)	(110)	(98)	530	3,094	(323)	19	(18)	725	352	475	(358)	(121)	(40)	(2)	(165)	1,101
Total	(193)	(61)	(300)	(555)	(199)	(142)	(261)	53	(171)	(191)	(164)	526	3,079	(345)	126	84	910	371	678	826	566	80	274	209	1,181
Investment funds excluding extraordinary institutional inve	(26)	(201)	(251)	(293)	(73)	(92)	(131)	(141)	(155)	(81)	(66)	(4)	129	(22)	107	102	185	19	203	234	87	120	276	374	80
Total excluding extraordinary institutional invest. fund net :	(193)	(61)	(300)	(555)	(199)	(142)	(261)	53	(171)	(191)	(164)	526	3,079	(345)	126	84	910	371	678	826	566	80	274	209	99
Retail mutual funds	(204)	(176)	(262)	(327)	(182)	(149)	(225)	(160)	(273)	(238)	(253)	(198)	(210)	(246)	(48)	(124)	(30)	(126)	(102)	(185)	(207)	(174)	(127)	74	(141)
Retail ETFs	81	(11)	(15)	24	37	(6)	22	(45)	43	60	50	50	117	27	84	164	94	118	53	229	208	183	261	126	73
Retail investment funds	(123)	(187)	(277)	(303)	(145)	(155)	(203)	(205)	(230)	(178)	(203)	(148)	(93)	(219)	36	40	64	(8)	(49)	44	1	9	134	200	(68)
IGM Financial																									
Mutual funds	(333)	(528)	(413)	(577)	104	(128)	(232)	10	(210)	(115)	161	388	(305)	(125)	209	39	191	(4)	127	61	(191)	(37)	501	792	107
ETFs	174	58	35	68	93	67	113	26	113	183	177	134	304	161	148	244	184	175	267	1,301	910	294	479	306	200
Investment funds	(159)	(470)	(378)	(509)	197	(61)	(119)	36	(97)	68	338	522	(1)	36	357	283	375	171	394	1,362	719	257	980	1,098	307
Institutional SMA	(167)	140	(49)	(262)	(126)	(50)	(130)	194	(16)	(110)	(98)	530	3,094	(323)	19	(18)	725	352	475	(358)	(121)	(40)	(2)	(165)	1,101
Net sales to AUM	(326)	(330)	(427)	(771)	71	(111)	(249)	230	(113)	(42)	240	1,052	3,093	(287)	376	265	1,100	523	869	1,004	598	217	978	933	1,408
Other dealer flows	86	77	125	237	(9)	(31)	57	(33)	163	39	(291)	(128)	193	(143)	(185)	64	13	(88)	(32)	98	154	95	2,688	(286)	(102)
Total net flows	(240)	(253)	(302)	(534)	62	(142)	(192)	197	50	(3)	(51)	924	3,286	(430)	191	329	1,113	435	837	1,102	752	312	3,666	647	1,306
<i>Total net flows excl. non fee bearing</i>																									
<i>Investment funds excluding extraordinary institutional net sales</i>	(159)	(470)	(378)	(509)	197	(61)	(119)	36	(97)	68	338	522	143	36	357	283	375	171	394	412	119	257	980	1,098	307
<i>Total excluding extraordinary institutional net sales</i>	(240)	(253)	(302)	(534)	62	(142)	(192)	197	50	(3)	(51)	432	360	(134)	191	329	348	(10)	305	497	152	312	3,666	647	116
Additional																									
IG/IPC mutual fund investment in Mackenzie ETFs (not included within Mackenzie results above). IG only effective December 2023	(2)	32	39	(3)	32	(355)	50	(22)	41	(33)	68	69	51	88	112	32	2	15	14	(20)	25	34	7	35	107
Institutional fund allocation changes (included within Mackenzie and IGM mutual fund results above)	-	-	-	-	-	-	-	-	-	-	-	-	(144)	-	-	-	-	-	-	-	-	-	-	-	-
Institutional fund allocation changes (included within Mackenzie and IGM ETF results above)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	950	600	-	-	-	-
Inst. SMA fund allocation changes (included within Mackenzie Inst. SMA results above)	-	-	-	-	-	-	-	-	-	-	-	492	3,070	(296)	-	-	765	445	532	(345)	-	-	-	-	1,190
IG Wealth Management																									
IG AUM gross sales	1,076	1,103	1,260	1,851	1,290	1,038	973	1,312	1,278	1,224	1,779	1,815	1,313	1,311	1,245	1,219	1,333	1,197	1,355	1,560	1,428	1,526	2,309	2,185	1,669
Dealer gross inflows	1,060	1,118	1,218	1,229	1,321	1,067	1,044	1,260	1,400	1,257	1,349	1,511	1,306	1,115	1,134	1,364	1,333	1,161	1,287	1,543	1,602	1,624	4,856	1,761	1,631
Mackenzie Investments (1)																									
Mutual fund gross sales	704	692	679	771	674	573	566	662	783	743	862	958	817	703	738	663	803	660	830	974	854	964	1,352	1,504	1,206
Retail mutual fund gross sales	555	556	536	632	532	456	455	542	590	586	708	747	635	536	625	550	660	548	662	762	708	806	1,172	1,332	1,043
IGM Financial																									
Mutual fund gross sales	1,780	1,795	1,939	2,622	1,964	1,611	1,539	1,974	2,061	1,967	2,641	2,773	2,130	2,014	1,983	1,882	2,136	1,857	2,185	2,534	2,282	2,490	3,661	3,689	2,875
Gross dealer inflows	1,060	1,118	1,218	1,229	1,321	1,067	1,044	1,260	1,400	1,257	1,349	1,511	1,306	1,115	1,134	1,364	1,333	1,161	1,287	1,543	1,602	1,624	4,856	1,761	1,631
Additional																									
Institutional fund allocation changes (included within Mackenzie and IGM mutual fund results above)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

(1) Excludes sub-advisory to Canada Life and the Wealth Management segment

IGM Financial Monthly Net Assets (\$ millions)

	2024 March	2024 April	2024 May	2024 June	2024 July	2024 August	2024 September	2024 October	2024 November	2024 December	2025 January	2025 February	2025 March	2025 April	2025 May	2025 June	2025 July	2025 August	2025 September	2025 October	2025 November	2025 December	2026 January	2026 February	2026 March
IG Wealth Management																									
Assets under management	113,566	111,307	113,814	114,655	118,299	118,572	120,788	120,941	125,091	123,200	127,138	127,546	124,645	122,505	126,845	129,526	131,109	133,479	137,978	139,798	140,892	138,748	140,936	145,705	140,520
Other assets under advisement	18,455	16,843	18,763	15,061	15,321	15,583	15,620	15,626	16,244	17,220	17,250	17,077	16,884	16,546	16,834	17,438	17,316	17,507	17,906	18,196	18,444	20,193	22,905	22,897	22,128
Assets under advisement	128,021	128,150	132,577	129,716	133,620	133,935	136,408	136,567	141,334	140,420	144,388	144,623	141,529	139,051	143,679	146,964	148,425	150,986	155,884	157,994	159,336	158,941	163,841	166,542	162,648
Non fee bearing assets																							(2,843)	(2,623)	(2,600)
Assets under advisement ex non fee bearing	128,021	128,150	132,577	129,716	133,620	133,935	136,408	136,567	141,334	140,420	144,388	144,623	141,529	139,051	143,679	146,964	148,425	150,986	155,884	157,994	159,336	158,941	160,998	166,919	160,048
Simple average assets under advisement ex non fee bearing	126,716	126,836	127,104	125,137	131,668	133,778	135,172	136,488	138,951	140,877	142,404	144,506	143,076	140,290	141,365	145,172	147,545	149,706	153,435	156,939	158,665	159,139	159,970	163,459	162,964
Asset management																									
Mackenzie																									
Total Mutual Funds	58,847	57,219	58,228	58,505	60,222	60,078	60,951	60,727	62,446	61,435	63,327	62,957	60,885	59,351	61,459	62,488	63,220	64,026	65,766	66,138	66,486	65,671	66,297	67,997	64,812
ETFs	6,071	6,012	6,176	6,260	6,545	6,659	6,868	6,860	7,139	7,258	7,645	7,779	7,874	7,896	8,305	8,693	8,959	9,307	9,911	11,148	12,248	12,462	13,652	13,990	13,361
Investment funds	64,921	63,231	64,404	64,755	66,767	66,737	67,819	67,587	69,585	68,693	70,972	70,736	68,759	67,247	69,764	71,171	72,179	73,333	75,677	77,286	78,734	78,133	79,949	81,927	78,173
Institutional SMA	7,966	7,990	8,090	8,011	8,066	8,016	8,079	8,250	8,536	8,375	8,543	9,039	11,787	11,155	11,630	12,023	13,038	13,696	14,683	14,713	14,517	14,491	15,033	15,421	15,456
Sub-advisory to Canada Life	51,381	49,840	50,074	49,960	51,648	51,681	52,608	52,362	53,909	52,879	54,163	53,791	52,951	52,039	53,741	54,031	54,240	54,650	56,368	57,091	58,534	58,525	57,908	60,755	57,720
Change due to GLC and Greenship																									
Total Institutional SMA	59,247	57,830	58,164	57,971	59,714	59,697	60,687	60,612	62,445	61,254	62,706	62,830	64,738	63,194	65,371	66,054	67,278	68,256	71,051	71,804	73,051	73,016	72,941	76,176	73,176
Total (ex sub-advisory to Wealth Management)	124,168	121,061	122,568	122,726	126,481	126,434	128,506	128,199	132,030	129,947	133,678	133,566	133,497	130,441	135,135	137,225	139,457	141,589	146,728	149,090	151,785	151,149	152,290	158,103	151,349
Sub-advisory to Wealth Management	79,903	77,836	79,184	79,993	82,134	82,136	83,884	83,129	85,194	83,669	85,842	86,061	85,136	83,305	85,820	87,452	89,487	89,803	92,739	93,578	94,990	92,837	94,488	97,837	94,604
Total	204,071	198,897	201,752	202,119	208,615	208,590	212,390	211,328	217,224	213,616	219,520	220,307	218,633	213,746	220,955	224,677	229,336	232,468	240,375	243,986	246,676	245,986	247,778	256,040	245,953
ETF's distributed to third parties	6,074	6,012	6,176	6,260	6,545	6,659	6,868	6,860	7,139	7,258	7,645	7,779	7,874	7,896	8,305	8,693	8,959	9,307	9,911	11,148	12,248	12,462	13,652	13,990	13,361
ETF's held within IGM managed products	7,797	7,597	7,788	8,125	8,305	7,938	8,042	8,026	8,389	8,204	8,696	8,953	9,308	9,092	9,761	10,046	10,209	10,425	11,044	11,416	11,650	11,672	11,964	12,641	12,825
Total ETFs	13,871	13,609	13,964	14,375	14,850	14,597	14,910	14,886	15,528	15,462	16,341	16,732	16,982	16,988	18,066	18,729	19,168	19,732	20,955	22,564	23,898	24,134	25,016	26,571	26,186
Consolidated																									
Assets under Management	237,734	232,868	236,382	237,381	244,780	245,006	249,294	249,140	257,121	253,147	260,816	261,112	258,142	252,946	261,980	266,751	270,566	275,068	284,706	288,888	292,677	289,897	293,226	303,808	291,869
Other assets under advisement	18,455	16,843	18,763	15,061	15,321	15,363	15,620	15,626	16,244	17,220	17,250	17,077	16,884	16,546	16,834	17,138	17,316	17,507	17,906	18,196	18,444	20,193	22,905	22,897	22,128
Assets under advisement	252,189	246,711	251,125	252,442	260,101	260,369	264,914	264,766	273,364	270,367	278,066	278,189	275,026	269,492	278,814	283,889	287,882	292,575	302,612	307,084	311,121	310,090	316,131	326,645	313,997
Non fee bearing assets																							(2,843)	(2,623)	(2,600)
Assets under advisement ex non fee bearing	252,189	246,711	251,125	252,442	260,101	260,369	264,914	264,766	273,364	270,367	278,066	278,189	275,026	269,492	278,814	283,889	287,882	292,575	302,612	307,084	311,121	310,090	313,288	324,022	311,397