

IGM Financial Monthly Net Flows (\$ millions)

	2024 February	2024 March	2024 April	2024 May	2024 June	2024 July	2024 August	2024 September	2024 October	2024 November	2024 December	2025 January	2025 February	2025 March	2025 April	2025 May	2025 June	2025 July	2025 August	2025 September	2025 October	2025 November	2025 December	2026 January	2026 February
IG Wealth Management																									
IG Mutual funds	129	(172)	(298)	(152)	(247)	227	(26)	(22)	117	17	93	334	458	(40)	42	222	139	140	108	138	114	(22)	73	610	600
Mackenzie Investment Funds (New Segment)	31	39	29	25	31	43	57	34	60	41	56	70	68	54	16	28	42	50	44	53	64	54	64	94	124
IG AUM	160	(133)	(269)	(127)	(216)	270	31	12	177	58	149	404	526	14	58	250	181	190	152	191	178	32	137	704	724
Mackenzie Investment Funds																									
Total IGM Product	160	(133)	(269)	(127)	(216)	270	31	12	177	58	149	404	526	14	58	250	181	190	152	191	178	32	137	704	724
Other dealer flows	201	86	77	125	237	(9)	(31)	57	(33)	163	39	(291)	(128)	193	(143)	(185)	64	13	(88)	(32)	98	154	95	2,688	(286)
Total	361	(47)	(192)	(2)	21	261	0	69	144	221	188	113	398	207	(85)	65	245	203	64	159	276	186	232	3,392	438
Mackenzie Investments (1)																									
Mackenzie Mutual funds	(100)	(200)	(259)	(286)	(361)	(166)	(159)	(244)	(167)	(268)	(264)	(243)	(138)	(319)	(183)	(41)	(142)	1	(156)	(64)	(117)	(223)	(174)	(203)	68
Mackenzie ETFs (to third parties)	104	174	58	35	68	93	67	113	26	113	183	177	134	304	161	148	244	184	175	267	1,301	910	294	479	306
Mackenzie investment funds	4	(26)	(201)	(251)	(293)	(73)	(92)	(131)	(141)	(155)	(81)	(66)	(4)	(15)	(22)	107	102	185	19	203	1,184	687	120	276	374
Institutional SMA	(22)	(167)	140	(49)	(262)	(126)	(50)	(130)	194	(16)	(110)	(98)	530	3,094	(323)	19	(18)	725	352	475	(358)	(121)	(40)	(2)	(165)
Total	(18)	(193)	(61)	(300)	(555)	(199)	(142)	(261)	53	(171)	(191)	(164)	526	3,079	(345)	126	84	910	371	678	826	566	80	274	209
Investment funds excluding extraordinary institutional invest	4	(26)	(201)	(251)	(293)	(73)	(92)	(131)	(141)	(155)	(81)	(66)	(4)	129	(22)	107	102	185	19	203	234	87	120	276	374
Total excluding extraordinary institutional invest. fund net :	(18)	(193)	(61)	(300)	(555)	(199)	(142)	(261)	53	(171)	(191)	(164)	526	3,079	(345)	126	84	910	371	678	826	566	80	274	209
Retail mutual funds	(124)	(204)	(176)	(262)	(327)	(182)	(149)	(225)	(160)	(273)	(238)	(253)	(198)	(210)	(246)	(48)	(124)	(30)	(126)	(102)	(185)	(207)	(174)	(127)	74
Retail ETFs	35	81	(11)	(15)	24	37	(6)	22	(45)	43	60	50	50	117	27	84	164	94	118	53	229	208	183	261	126
Retail investment funds	(89)	(123)	(187)	(277)	(303)	(145)	(155)	(203)	(205)	(230)	(178)	(203)	(148)	(93)	(219)	36	40	64	(8)	(49)	44	1	9	134	200
IGM Financial																									
Mutual funds	60	(333)	(528)	(413)	(577)	104	(128)	(232)	10	(210)	(115)	161	388	(305)	(125)	209	39	191	(4)	127	61	(191)	(37)	501	792
ETFs	104	174	58	35	68	93	67	113	26	113	183	177	134	304	161	148	244	184	175	267	1,301	910	294	479	306
Investment funds	164	(159)	(470)	(378)	(509)	197	(61)	(119)	36	(97)	68	338	522	(1)	36	357	283	375	171	394	1,362	719	257	980	1,098
Institutional SMA	(22)	(167)	140	(49)	(262)	(126)	(50)	(130)	194	(16)	(110)	(98)	530	3,094	(323)	19	(18)	725	352	475	(358)	(121)	(40)	(2)	(165)
Net sales to AUM	142	(326)	(330)	(427)	(771)	71	(111)	(249)	230	(113)	(42)	240	1,052	3,093	(287)	376	265	1,100	523	869	1,004	598	217	978	933
Other dealer flows	201	86	77	125	237	(9)	(31)	57	(33)	163	39	(291)	(128)	193	(143)	(185)	64	13	(88)	(32)	98	154	95	2,688	(286)
Total net flows	343	(240)	(253)	(302)	(534)	62	(142)	(192)	197	50	(3)	(51)	924	3,286	(430)	191	329	1,113	435	837	1,102	752	312	3,666	647
Investment funds excluding extraordinary institutional net sales	164	(159)	(470)	(378)	(509)	197	(61)	(119)	36	(97)	68	338	522	143	36	357	283	375	171	394	412	119	257	980	1,098
Total excluding extraordinary institutional net sales	343	(240)	(253)	(302)	(534)	62	(142)	(192)	197	50	(3)	(51)	432	360	(134)	191	329	348	(10)	305	497	152	312	3,666	647
Additional																									
IG/IPC mutual fund investment in Mackenzie ETFs (not included within Mackenzie results above). IG only effective December 2023	135	(2)	32	39	(3)	32	(355)	50	(22)	41	(33)	68	69	51	88	112	32	2	15	14	(20)	25	34	7	35
Institutional fund allocation changes (included within Mackenzie and IGM mutual fund results above)	-	-	-	-	-	-	-	-	-	-	-	-	-	(144)	-	-	-	-	-	-	-	-	-	-	-
Institutional fund allocation changes (included within Mackenzie and IGM ETF results above)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	950	600	-	-	-
Inst. SMA fund allocation changes (included within Mackenzie Inst. SMA results above)	-	-	-	-	-	-	-	-	-	-	-	-	492	3,070	(296)	-	-	765	445	532	(345)	-	-	-	-
IG Wealth Management																									
IG AUM gross sales	1,477	1,076	1,103	1,260	1,851	1,290	1,038	973	1,312	1,278	1,224	1,779	1,815	1,313	1,311	1,245	1,219	1,333	1,197	1,355	1,560	1,428	1,526	2,309	2,185
Dealer gross inflows	1,460	1,060	1,118	1,218	1,229	1,321	1,067	1,044	1,260	1,400	1,257	1,349	1,511	1,306	1,115	1,134	1,364	1,333	1,161	1,287	1,543	1,602	1,624	4,856	1,761
Mackenzie Investments (1)																									
Mutual fund gross sales	910	704	692	679	771	674	573	566	662	783	743	862	958	817	703	738	663	803	660	830	974	854	964	1,352	1,504
Retail mutual fund gross sales	711	555	556	536	632	532	456	455	542	590	586	708	747	635	536	625	550	660	548	662	762	708	806	1,172	1,332
IGM Financial																									
Mutual fund gross sales	2,387	1,780	1,795	1,939	2,622	1,964	1,611	1,539	1,974	2,061	1,967	2,641	2,773	2,130	2,014	1,983	1,882	2,136	1,857	2,185	2,534	2,282	2,490	3,661	3,689
Gross dealer inflows	1,460	1,060	1,118	1,218	1,229	1,321	1,067	1,044	1,260	1,400	1,257	1,349	1,511	1,306	1,115	1,134	1,364	1,333	1,161	1,287	1,543	1,602	1,624	4,856	1,761
Additional																									
Institutional fund allocation changes (included within Mackenzie and IGM mutual fund results above)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

(1) Excludes sub-advisory to Canada Life and the Wealth Management segment

