

Readers are referred to the disclaimer regarding Forward-Looking Statements, Non-IFRS Financial Measures and Other Financial Measures at the end of this Release.

IGM FINANCIAL REPORTS THIRD QUARTER EARNINGS

Winnipeg - November 6, 2025: [IGM Financial Inc.](#) (IGM or the Company) (TSX:IGM) today announced earnings results for the third quarter of 2025.

IGM HIGHLIGHTS

- **All time high adjusted net earnings¹ were \$301.2 million** compared to \$244.1 million in the third quarter of 2024, an increase of 23.4%. **Record high adjusted earnings per share¹ were \$1.27** compared to \$1.03 in the third quarter of 2024.
- **Record high third quarter net earnings of \$298.1 million increased by 24.6%** from \$239.2 million in the third quarter of 2024. **Record high third quarter earnings per share of \$1.26** compared to \$1.01 in the third quarter of 2024.
- **Record high assets under management and advisement of \$302.6 billion, up 14.2% from the third quarter of 2024** and up 6.6% from the prior quarter.
- IGM's assets under management and advisement **including strategic investments were an all-time high of \$562.4 billion** compared with \$461.6 billion at September 30, 2024 and \$521.1 billion at June 30, 2025.
- Net inflows were \$2.4 billion compared to net outflows of \$272 million in the third quarter of 2024.
- **Increase in the fair value of IGM's investment in Wealthsimple Financial Corp. by \$680 million** (\$2.87 per IGM share) in the quarter to \$2.2 billion.
- **Increase in the fair value of IGM's investment in Rockefeller Capital Management by \$750 million** (\$3.18 per IGM share) in the quarter to \$1.58 billion.² IGM uses the equity method to account for its investment in Rockefeller which at September 30, 2025 was recorded at \$872 million.

"We posted best-ever adjusted net earnings of \$301.2 million, driven by strong performance at our core operating companies, IG Wealth Management and Mackenzie Investments. This was underpinned by historic client asset levels and strong net sales in the period of \$2.4 billion," said James O'Sullivan, President and Chief Executive Officer of IGM Financial Inc. "In addition, the fair value of our investments in Wealthsimple and Rockefeller increased by \$680 million and \$750 million, respectively, which highlights the long-term growth potential inherent in our portfolio of companies."

	Three months ended September 30			Nine months ended September 30		
	2025	2024	Change	2025	2024	Change
IFRS Financial Measures						
Net earnings (<i>millions</i>)	\$ 298.1	\$ 239.2	24.6 %	\$ 778.6	\$ 678.8	14.7 %
Earnings per share	\$ 1.26	\$ 1.01	24.8 %	\$ 3.28	\$ 2.86	14.7 %
Non-IFRS Financial Measures						
Adjusted net earnings ⁽¹⁾ (<i>millions</i>)	\$ 301.2	\$ 244.1	23.4 %	\$ 791.7	\$ 689.0	14.9 %
Adjusted earnings per share ⁽¹⁾	\$ 1.27	\$ 1.03	23.3 %	\$ 3.33	\$ 2.90	14.8 %
Assets under management and advisement (AUM&A) (<i>billions</i>)						
AUM&A	\$ 302.6	\$ 264.9	14.2 %	\$ 302.6	\$ 264.9	14.2 %
AUM&A including strategic investments	\$ 562.4	\$ 461.6	21.8 %	\$ 562.4	\$ 461.6	21.8 %

WEALTH MANAGEMENT

Reflects the activities of its core business and strategic investments that are principally focused on providing financial planning and related services. This segment includes the activities of [IG Wealth Management](#), the Company's investments in Rockefeller Capital Management (Rockefeller) and Wealthsimple Financial Corp. (Wealthsimple).

Adjusted net earnings available to common shareholders in the third quarter of 2025 were \$158.2 million, an increase of 26.7% compared to the third quarter of 2024, and represented 52.5% of IGM's adjusted net earnings available to common shareholders.

Assets under advisement including strategic investments at September 30, 2025 were \$235.3 billion, an increase of 8.5% from \$216.8 billion at June 30, 2025 and an increase of 22.6% from \$191.8 billion at September 30, 2024.

IG Wealth Management

Record high assets under advisement at September 30, 2025 were \$155.9 billion, an increase of 6.3% from \$146.7 billion at June 30, 2025 and an increase of 14.3% from \$136.4 billion at September 30, 2024.

Quarterly net client inflows were \$426 million, compared to net client inflows of \$330 million in the third quarter of 2024.

Record high third quarter gross client inflows were \$3.8 billion, an increase of 10.2% from 2024.

Wealthsimple

The fair value of the Company's investment in Wealthsimple was \$2.2 billion at September 30, 2025 compared to \$1.5 billion at June 30, 2025, due to a fair value increase of 46%. The increase in fair value considers a transaction involving multiple third parties which closed on October 31, 2025, the increase in public market peer valuations, as well as Wealthsimple's business performance and revenue expectations. Wealthsimple is classified as fair value through other comprehensive income and the change in fair value is not recorded in our earnings.

IGM remains Wealthsimple's largest shareholder and the investment is primarily held through a limited partnership controlled by Power Corporation.

Rockefeller

The Company uses the equity method to account for its investment in Rockefeller, which at September 30, 2025 was recorded at \$872 million.

The fair value of the Company's investment in Rockefeller was \$1.58 billion at September 30, 2025 compared to its initial investment of \$835 million.² The increase in fair value is related to a third party transaction expected to close in the fourth quarter in which IGM will sell a portion of its interest in Rockefeller.

IGM will remain Rockefeller's second largest shareholder.

ASSET MANAGEMENT

Reflects the activities of its core business and strategic investments primarily focused on providing investment management services. This segment includes the operations of [Mackenzie Investments](#) and the Company's investments in China Asset Management Co., Ltd. (ChinaAMC) and Northleaf Capital Group Ltd. (Northleaf).

Adjusted net earnings available to common shareholders in the third quarter of 2025 were \$110.6 million, an increase of 21.1% compared to the third quarter of 2024, and represented 36.7% of IGM's adjusted net earnings available to common shareholders.

Assets under management including strategic investments at September 30, 2025 were \$421.8 billion, an increase of 7.2% from \$393.4 billion at June 30, 2025 and an increase of 18.9% from \$354.7 billion at September 30, 2024.

Mackenzie Investments

Record high total assets under management were \$239.5 billion, an increase of 6.6% from \$224.6 billion at June 30, 2025 and an increase of 12.9% from \$212.1 billion at September 30, 2024. Third party assets under management were \$146.7 billion at September 30, 2025, an increase of 6.9% from June 30, 2025 and an increase of 14.2% from September 30, 2024.

Total net sales were \$2.0 billion³ compared to net redemptions of \$602 million in the third quarter of 2024. **Investment fund net sales** were \$407 million compared to net redemptions of \$296 million in the third quarter of 2024.

Mutual fund gross sales were \$2.3 billion, up 26.5% from the third quarter of 2024.

ETF business – ETF assets under management totalled \$21.0 billion at September 30, 2025, up from \$18.7 billion at June 30, 2025 and \$14.9 billion at September 30, 2024. Excluding investment in ETFs by IGM's managed products, ETF assets under management were \$9.9 billion at September 30, 2025, compared to \$8.7 billion at June 30, 2025 and \$6.9 billion at September 30, 2024.

ChinaAMC

The Company's proportionate share of ChinaAMC's third quarter earnings was \$46.1 million compared to \$32.9 million in the third quarter of 2024.

CORPORATE AND OTHER

Represents the investments in Great-West Lifeco Inc. (Lifeco) and Portage Ventures LPs, as well as unallocated capital.

Lifeco – The Company's proportionate share of Lifeco's third quarter earnings was \$26.4 million⁴ compared to \$20.4 million in the third quarter of 2024. The Company's proportionate share of Lifeco's base earnings was \$29.5 million compared to \$25.3 million in the third quarter of 2024.

DIVIDENDS

The Board of Directors has declared a dividend of 56.25 cents per share on the Company's common shares which is payable on January 30, 2026 to shareholders of record on December 30, 2025.

¹ A non-IFRS measure – see Non-IFRS Financial Measures and Other Financial Measures section of this press release. Adjusted net earnings exclude Other items.

In 2025, Other items consisted of:

- Lifeco other items of (\$3.1) million recorded in the third quarter and (\$13.1) million for the nine months ended September 30 reflecting the Company's proportionate share of items Lifeco excludes from its base earnings (Lifeco other items). Base earnings is an alternate measure Lifeco uses to understand the underlying business performance compared to IFRS net earnings.

In 2024, Other items consisted of:

- Lifeco other items of (\$4.9) million recorded in the third quarter and (\$6.9) million for the nine months ended September 30.
- The Company's proportionate share of Rockefeller's one-time debt refinancing costs of \$3.3 million, recorded in the second quarter, related to the early repayment of one of Rockefeller's financing facilities.

² A 1.40 USD/CAD exchange rate was used to translate the current value of IGM's equity interest and a 1.34 USD/CAD exchange rate was used to translate the initial value of IGM's equity interest.

³ Mackenzie onboarded institutional mandates of \$1.7 billion in the third quarter of 2025.

⁴ The Company records its proportionate share of Lifeco earnings based on actual earnings.

FORWARD-LOOKING STATEMENTS

Certain statements in this Release, other than statements of historical fact, are forward-looking statements based on certain assumptions and reflect IGM Financial Inc.'s (IGM Financial, IGM or the Company) and, where applicable, its subsidiaries' and strategic investments', current expectations. Forward-looking statements are provided to assist the reader in understanding the Company's, and its subsidiaries and strategic investments, financial position and results of operations as at and for the periods ended on certain dates and to present information about management's current expectations and plans relating to the future. Readers are cautioned that such statements may not be appropriate for other purposes. These statements may include, without limitation, statements regarding the operations, business, financial condition, expected financial results, performance, prospects, opportunities, priorities, targets, goals, ongoing objectives, strategies and outlook of the Company, and its subsidiaries and strategic investments, as well as the outlook for North American and international economies, for the current fiscal year and subsequent periods. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "plans", "believes", "estimates", "seeks", "intends", "targets", "projects", "forecasts" or negative versions thereof and other similar expressions, or future or conditional verbs such as "may", "will", "should", "would" and "could".

This information is based upon certain material factors or assumptions that were applied in drawing a conclusion or making a forecast or projection as reflected in the forward-looking statements, including the perception of historical trends, current conditions and expected future developments, as well as other factors that are believed to be appropriate in the circumstances. While the Company considers these assumptions to be reasonable based on information currently available to management, they may prove to be incorrect.

By its nature, this information is subject to inherent risks and uncertainties that may be general or specific and which give rise to the possibility that expectations, forecasts, predictions, projections or conclusions will not prove to be accurate, that assumptions may not be correct and that objectives, including environmental and social, strategic goals and priorities will not be achieved.

A variety of material factors, many of which are beyond the Company's and its subsidiaries' and strategic investments' control, affect the operations, performance and results of the Company and its subsidiaries and strategic investments, and their businesses, and could cause actual results to differ materially from current expectations of estimated or anticipated events or results. These factors include, but are not limited to: the impact or unanticipated impact of general economic, political and market factors in North America and internationally, interest and foreign exchange rates, global equity and capital markets, management of market liquidity and funding risks, changes in accounting policies and methods used to report financial condition (including uncertainties associated with critical accounting assumptions and estimates), the effect of applying future accounting changes, operational and reputational risks, environmental and social risks, business competition, technological change, changes in government regulations and legislation, changes in tax laws, the impact of trade relations, unexpected judicial or regulatory proceedings, catastrophic events, outbreaks of disease or pandemics (such as COVID-19), the Company's ability to complete strategic transactions, integrate acquisitions and implement other growth strategies, and the Company's and its subsidiaries' and strategic investments' success in anticipating and managing the foregoing factors.

The reader is cautioned that the foregoing list is not exhaustive of the factors that may affect any of the Company's forward-looking statements. The reader is also cautioned to consider these and other factors, uncertainties and potential events carefully and not place undue reliance on forward-looking statements.

Other than as specifically required by applicable Canadian law, the Company undertakes no obligation to update any forward-looking statements to reflect events or circumstances after the date on which such statements are made, or to reflect the occurrence of unanticipated events, whether as a result of new information, future events or results, or otherwise.

Additional information about the risks and uncertainties of the Company's business and material factors or assumptions on which information contained in forward-looking statements is based is provided in its disclosure materials filed with the securities regulatory authorities in Canada, available at www.sedarplus.ca.

NON-IFRS FINANCIAL MEASURES AND OTHER FINANCIAL MEASURES

This report contains Non-IFRS financial measures and non-IFRS ratios that do not have standard meanings prescribed by International Financial Reporting Standards (IFRS) and may not be directly comparable to similar measures used by other companies. These measures and ratios are used to provide management, investors and investment analysts with additional measures to assess earnings performance.

Non-IFRS financial measures include, but are not limited to, "adjusted net earnings available to common shareholders", "adjusted net earnings", "adjusted earnings before income taxes", "adjusted earnings before interest and taxes" (Adjusted EBIT), "earnings before interest, taxes, depreciation and amortization before sales commissions" (EBITDA before sales commissions), and "earnings before interest, taxes, depreciation and amortization after sales commissions" (EBITDA after sales commissions). These measures exclude other items which are items of a non-

recurring nature, or that could make the period-over-period comparison of results from operations less meaningful. Effective in the first quarter of 2024, these measures also exclude the Company's proportionate share of items that Great-West Lifeco Inc. (Lifeco) excludes from its IFRS reported net earnings in arriving at Lifeco's base earnings. Base earnings is an alternate measure Lifeco uses to understand the underlying business performance compared to IFRS net earnings. Lifeco's financial information can be obtained in its disclosure materials filed on www.sedarplus.ca. Comparative periods have been restated to reflect this change. EBITDA before sales commissions excludes all sales commissions. EBITDA after sales commissions includes all sales commissions and highlights aggregate cash flows.

Non-IFRS ratios include the following:

Ratio	Numerator	Denominator
Adjusted earnings per share (Adjusted EPS)	Adjusted net earnings available to common shareholders	Average number of outstanding common shares on a diluted basis
Return (Adjusted return) on equity (ROE, Adjusted ROE)	Net earnings (Adjusted net earnings) available to common shareholders	Average shareholders' equity
ROE (Adjusted ROE) excluding the impact of fair value through other comprehensive income investments	Net earnings (Adjusted net earnings) available to common shareholders	Average shareholders' equity excluding the impact of fair value through other comprehensive income investments net of tax

Refer to the appropriate reconciliations of non-IFRS financial measures, including as components of non-IFRS ratios, to reported results in accordance with IFRS included in IGM Financial Inc.'s most recent Management's Discussion and Analysis.

This report also contains other financial measures which include:

- **Assets Under Management and Advisement (AUM&A)** represents the consolidated AUM and AUA of IGM Financial's core businesses IG Wealth Management and Mackenzie Investments. In the Wealth Management segment, AUM is a component part of AUA. All instances where the asset management segment is providing investment management services or distributing its products through the Wealth Management segment are eliminated in IGM Financial's reporting such that there is no double-counting of the same client savings held at IGM Financial's core businesses.
- **Assets Under Advisement (AUA)** are the key driver of the Wealth Management segment. AUA are savings and investment products held within client accounts of our Wealth Management segment core business.
- **Assets Under Management (AUM)** are the key driver of the Asset Management segment. AUM are an additional driver of revenues and expenses within the Wealth Management segment in relation to its investment management activities. AUM are client assets where we provide investment management services, and include investment funds where we are the fund manager, investment advisory mandates to institutions, and other client accounts where we have discretionary portfolio management responsibilities.
- **Assets Under Management and Advisement Including Strategic Investments (AUM&A Including SI)** represents AUM&A including the Company's proportionate share of the AUM&A of strategic investments based on the Company's interest in the strategic investments. The strategic investments included are those whose activities are primarily in asset and wealth management, and include ChinaAMC, Northleaf, Rockefeller and Wealthsimple. Rockefeller client assets include assets under management and advisement as well as assets held for investment purposes and only receiving administrative services.

THIRD QUARTER WEBCAST AND CONFERENCE CALL

IGM Financial Inc.'s Third Quarter 2025 results conference call and webcast will be held on Friday, November 7, 2025 at 8:00 a.m. ET. The webcast and conference call can be accessed respectively through igmfinancial.com/en or you may [register](#) to obtain a calendar booking with your dial in numbers, PIN and webcast links. Alternatively, dial 1-833-752-3519.

The most recent Consolidated Financial Statements and Management's Discussion and Analysis (MD&A) of operating results are available on IGM Financial Inc.'s website at igmfinancial.com/en.

ABOUT IGM FINANCIAL INC.

IGM Financial Inc. ("IGM", TSX: IGM) is a leading Canadian diversified wealth and asset management organization with approximately \$307 billion in total assets under management and advisement as of October 31, 2025. The company is committed to bettering the lives of Canadians by better planning and managing their money. To achieve this, IGM provides a broad range of financial planning and investment management services to help approximately two million Canadians meet their financial goals. IGM's activities are carried out principally through IG Wealth Management and Mackenzie Investments and are complimented by strategic positions in wealth managers Rockefeller Capital Management and Wealtheasy and asset managers ChinaAMC and Northleaf Capital. These strengthen IGM's capabilities, reach and diversification. IGM is a member of the Power Corporation group of companies. For more information, visit igmfinancial.com.

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Consolidated Statements of Earnings

<i>(unaudited)</i> <i>(in thousands of Canadian dollars, except per share amounts)</i>	Three months ended September 30		Nine months ended September 30	
	2025	2024	2025	2024
Revenues				
Wealth management	\$ 696,756	\$ 616,037	\$ 1,985,696	\$ 1,788,648
Asset management	270,686	253,333	782,434	741,045
Dealer compensation expense	(86,192)	(82,778)	(253,593)	(243,942)
Net asset management	184,494	170,555	528,841	497,103
Net investment income and other	13,390	10,106	32,787	35,703
Proportionate share of associates' earnings	77,240	56,455	193,075	159,670
	971,880	853,153	2,740,399	2,481,124
Expenses				
Advisory and business development	309,139	278,250	915,190	822,404
Operations and support	221,106	211,405	650,733	621,196
Sub-advisory	23,821	19,978	67,229	56,882
Interest	32,399	32,438	96,633	96,916
	586,465	542,071	1,729,785	1,597,398
Earnings before income taxes	385,415	311,082	1,010,614	883,726
Income taxes	87,027	71,229	228,205	201,816
Net earnings	298,388	239,853	782,409	681,910
Non-controlling interest	(299)	(672)	(3,834)	(3,157)
Net earnings available to common shareholders	\$ 298,089	\$ 239,181	\$ 778,575	\$ 678,753
Earnings per share (in dollars)				
Net earnings available to common shareholders				
- Basic	\$ 1.26	\$ 1.01	\$ 3.29	\$ 2.86
- Diluted	\$ 1.26	\$ 1.01	\$ 3.28	\$ 2.86

IGM FINANCIAL INC.
Financial Highlights

(unaudited)	For the three months ended September 30			As at and for the nine months ended September 30		
	2025	2024	Change	2025	2024	Change
Net earnings available to common shareholders (\$ millions)						
Net Earnings	\$ 298.1	\$ 239.2	24.6 %	\$ 778.6	\$ 678.8	14.7 %
Adjusted Net Earnings ⁽¹⁾	301.2	244.1	23.4	791.7	689.0	14.9
Diluted earnings per share						
Net Earnings	1.26	1.01	24.8	3.28	2.86	14.7
Adjusted Net Earnings ⁽¹⁾	1.27	1.03	23.3	3.33	2.90	14.8
Return on equity						
Net Earnings				12.7%	12.9%	
Adjusted Net Earnings ⁽¹⁾				12.9%	13.1%	
Dividends per share	0.5625	0.5625	-	1.6875	1.6875	-
Consolidated assets under management and advisement (AUM&A)⁽²⁾ (\$ millions)						
	\$ 302,612	\$ 264,914	14.2 %			
Consolidated assets under management⁽²⁾						
	284,706	249,294	14.2			
Wealth Management (IG Wealth Management)						
Assets under management ⁽³⁾				137,978	120,788	
Other assets under advisement				17,906	15,620	
Assets under advisement				155,884	136,408	14.3
Asset Management (Mackenzie Investments)						
Investment funds				75,677	67,819	
Institutional SMA				14,683	8,079	
Sub-advisory to Canada Life				56,368	52,608	
Total excluding sub-advisory to Wealth Management				146,728	128,506	
Sub-advisory and AUM to Wealth Management				92,759	83,584	
Total assets under management				239,487	212,090	12.9
Consolidated AUM&A including strategic investments						
	562,408	461,584	21.8			
Consolidated AUM&A	302,612	264,914				
Strategic investments ⁽⁴⁾	259,796	196,670				
Net Flows						
(\$ millions)				Wealth Management ⁽³⁾	Asset Management ⁽⁵⁾	Total ⁽²⁾
For the three months ended September 30, 2025						
Investment fund net sales	\$ 533	\$ 407	\$ 940			
Institutional SMA net sales	-	1,552	1,552			
IGM product net sales	533	1,959	2,492			
Other dealer net flows	(107)	-	(107)			
Total net flows	426	1,959	2,385			
For the nine months ended September 30, 2025						
Investment fund net sales	\$ 1,966	\$ 509	\$ 2,475			
Institutional SMA net sales	-	4,756	4,756			
IGM product net sales	1,966	5,265	7,231			
Other dealer net flows	(597)	-	(597)			
Total net flows	1,369	5,265	6,634			

⁽¹⁾ Non-IFRS Financial Measures

2025 adjusted net earnings excluded Lifeco other items of (\$3.1) million recorded in the third quarter and (\$13.1) million for the nine months ended September 30.

2024 adjusted net earnings excluded:

- Lifeco other items of (\$4.9) million in the third quarter and (\$6.9) million in the nine months ended September 30.
- The Company's proportionate share of Rockefeller's one-time debt refinancing costs of \$3.3 million, recorded in the second quarter.

⁽²⁾ Consolidated results eliminate double counting where business is reflected within multiple segments.

⁽³⁾ Includes separately managed accounts.

⁽⁴⁾ Proportionate share of strategic investments' AUM comprised of: 27.8% (2024 - 27.8%) of ChinaAMC's AUM; 56% (2024 - 56%) of Northleaf's AUM; 20.5% (2024 - 20.5%) of Rockefeller's client assets; and 26.0% (2024 - 27.3%) of Wealthsimple's AUA.

⁽⁵⁾ Asset Management flows activity excludes sub-advisory to Canada Life and the Wealth Management segment.