

**IGM FINANCIAL INC.****Consolidated Statements of Income**

<i>(unaudited)</i> <i>(in thousands of dollars, except shares and per share amounts)</i>	Three months ended December 31		Twelve months ended December 31	
	2007	2006	2007	2006
<b>Fee and net investment income</b>				
Management	\$ 522,094	\$ 493,194	\$ 2,096,032	\$ 1,857,889
Administration	90,255	79,586	349,428	313,245
Distribution	66,769	55,402	255,501	221,164
Net investment income and other	42,499	50,380	194,146	212,300
Total fee and net investment income	721,617	678,562	2,895,107	2,604,598
<b>Operating expenses</b>				
Commission expense	241,428	218,983	947,053	832,794
Non-commission expense	156,685	147,973	622,988	573,399
Interest expense	22,222	22,222	88,330	88,420
Total operating expenses	420,335	389,178	1,658,371	1,494,613
Income before income taxes and non-controlling interest	301,282	289,384	1,236,736	1,109,985
Income taxes	66,317	89,126	354,682	331,231
Income before non-controlling interest	234,965	200,258	882,054	778,754
Non-controlling interest	630	666	2,919	2,064
<b>Net income</b>	\$ 234,335	\$ 199,592	\$ 879,135	\$ 776,690
Average number of common shares (in thousands)				
- Basic	264,243	264,804	264,604	264,724
- Diluted	266,984	267,552	267,303	267,395
Earnings per share (in dollars)				
- Basic	\$ 0.89	\$ 0.75	\$ 3.32	\$ 2.93
- Diluted	\$ 0.88	\$ 0.75	\$ 3.29	\$ 2.90

**Financial Highlights**

(unaudited)	Three months ended December 31			Twelve months ended December 31		
	2007	2006	Change	2007	2006	Change
<b>Net income</b> (\$ millions)						
Adjusted <sup>(1)</sup>	\$ 219.0	\$ 199.6	9.7 %	\$ 863.8	\$ 763.0	13.2 %
GAAP	234.3	199.6	17.4	879.1	776.7	13.2
<b>Diluted earnings per share</b>						
Adjusted <sup>(1)</sup>	0.82	0.75	9.3	3.23	2.85	13.3
GAAP	0.88	0.75	17.3	3.29	2.90	13.4
<b>Return on equity</b>						
Adjusted <sup>(1)</sup>				21.5%	21.1%	
GAAP				21.9%	21.4%	
<b>Dividends per share</b>	<b>0.4600</b>	0.3975	15.7	<b>1.775</b>	1.535	15.6

<b>Total Assets under management</b> <sup>(2)</sup> (\$ millions)	<b>\$ 122,982</b>	\$ 119,364	3.0 %
<b>Investors Group</b>			
<b>Mutual funds</b>	<b>60,194</b>	58,216	3.4
<b>Mackenzie</b>			
<i>Mutual funds</i>	46,563	46,600	
<i>Sub-advisory, institutional and other accounts</i>	16,714	14,941	
<b>Total</b>	<b>63,277</b>	61,541	2.8
<b>Counsel Group of Funds</b>			
<b>Mutual funds</b>	<b>2,268</b>	2,206	2.8

	Investors Group	Mackenzie	Counsel Group of Funds	Total <sup>(3)</sup>
<b>Mutual Funds and Institutional Sales</b> (\$ millions)				
For the three months ended December 31, 2007				
Gross sales	\$ 1,637	\$ 2,952	\$ 66	\$ 4,581
Net sales	386	189	(1)	534
For the twelve months ended December 31, 2007				
Gross sales	\$ 7,229	\$ 12,688	\$ 364	\$ 19,856
Net sales	2,158	1,030	139	3,151

<sup>(1)</sup> *Non-GAAP Financial Measures:*

2007 results exclude a non-cash income tax benefit of \$15.3 million recorded in the fourth quarter resulting from decreases in federal corporate income tax rates and their effect on the future income tax liability related to indefinite life intangible assets from the acquisition of Mackenzie Financial Corporation in 2001. 2006 results exclude a non-cash income tax benefit of \$13.7 million, as discussed above. There is no expectation that the future tax liability will become payable as the Company has no intention of disposing of these assets.

<sup>(2)</sup> Total assets under management excludes \$2.7 billion of assets sub-advised by Mackenzie on behalf of Investors Group (\$2.6 billion at December 31, 2006) and is adjusted for \$31 million in inter-segment assets (\$35 million at December 31, 2006).

<sup>(3)</sup> Total Gross Sales and Net Sales for the three months ended December 31, 2007 exclude \$74 million and \$40 million respectively in accounts sub-advised by Mackenzie on behalf of Investors Group. Total Gross Sales and Net Sales for the twelve months ended December 31, 2007 exclude \$425 million and \$176 million respectively in accounts sub-advised by Mackenzie on behalf of Investors Group.