

Investors Group

Investors Group, through a network of over 3,200 Consultants nationwide, provides personal financial solutions to close to one million Canadians from coast to coast. Clients receive comprehensive financial planning advice and service including investment, retirement, tax and estate planning. Investors Group has top quality investment management with global operations in Winnipeg, Toronto, Montreal, Dublin and Hong Kong and offers a full range of investments through its Investors Masterseries™ and third-party advised funds, along with a broad selection of insurance, securities, banking and mortgage products and services.

2003 Highlights

- Introduced Symphony™ – Investors Group's new strategic investment planning program.
- Launched Solutions Banking† products and services in conjunction with National Bank of Canada.
- At year-end, 40% of Investors Masterseries™ mutual funds had a four or five star Morningstar† rating and 74% had a rating of three stars or better, both significantly higher than the Morningstar† universe.
- Improved the pricing structure for mutual fund products and enhanced compensation and technology platform for Consultants.
- Securities operations assets under administration increased by 22% and mortgage originations increased by 19% over 2002.

CONSULTANT MUTUAL FUND ASSETS UNDER MANAGEMENT

As at December 31 (\$ billions)

