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IGM
Financial

SECOND QUARTER REPORT
FOR THE SIX MONTHS ENDED
JUNE 30, 2008

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Caution Regarding Forward-Looking Statements

This report may contain forward-looking statements about the Company, including its business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "plans", "believes", "estimates", "intends", "targets", "projects", "forecasts" or negative versions thereof and other similar expressions, or future or conditional verbs such as "may", "will", "should", "would" and "could". In addition, any statement that may be made concerning future financial performance (including revenues, earnings or growth rates), ongoing business strategies or prospects, and possible future Company action, is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future events and are inherently subject to, among other things, risks, uncertainties and assumptions about the Company, economic factors and the financial services industry generally. They are not guarantees of future performance, and actual events and results could differ materially from those expressed or implied by forward-looking statements made by the

Company due to, but not limited to, important factors such as general economic, political and market factors in North America and internationally, interest and foreign exchange rates, global equity and capital markets, management of market liquidity and funding risks, changes in accounting policies and methods used to report financial condition, including uncertainties associated with critical accounting assumptions and estimates, the effect of applying future accounting changes, business competition, technological change, changes in government regulations and legislation, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, the Company's ability to complete strategic transactions and integrate acquisitions and the Company's success in anticipating and managing the foregoing risks. The reader is cautioned that the foregoing list of important factors is not exhaustive. The reader is also cautioned to consider these and other factors carefully and not place undue reliance on forward-looking statements. Other than as specifically required by applicable law, the Company has no specific intention to update any forward-looking statements whether as a result of new information, future events or otherwise.

Non-GAAP Financial Measures

This report contains non-GAAP financial measures. Terms by which non-GAAP financial measures are identified include but are not limited to "adjusted net income", "adjusted diluted earnings per share" and "adjusted return on average common equity" used to provide management and investors with additional measures to assess earnings performance. As well, "Earnings before interest and taxes (EBIT)" and "Earnings before interest, taxes, depreciation and amortization (EBITDA)" are non-GAAP financial measures used to provide management, investors and investment analysts with additional measures to evaluate and analyze the Company's results. However, these non-GAAP financial measures do not have a standard meaning and are not directly comparable to similar measures used by other companies and may not be directly comparable to any prescribed GAAP measure. Please refer to the appropriate reconciliations of these non-GAAP financial measures to measures prescribed by GAAP.

FINANCIAL HIGHLIGHTS

<i>(unaudited)</i>	THREE MONTHS ENDED JUNE 30			SIX MONTHS ENDED JUNE 30		
	2008	2007	CHANGE	2008	2007	CHANGE
Net income (\$ millions)						
Adjusted ⁽¹⁾	\$ 216.1	\$ 215.9	0.1%	\$ 427.3	\$ 426.4	0.2%
GAAP	241.1	215.9	11.7	452.3	426.4	6.1
Diluted earnings per share						
Adjusted ⁽¹⁾	0.81	0.81	–	1.61	1.59	1.3
GAAP	0.91	0.81	12.3	1.70	1.59	6.9
Return on equity						
Adjusted ⁽¹⁾				20.2%	21.5%	
GAAP				21.4%	21.5%	
Dividends per share	0.4875	0.4275	14.0	0.9750	0.8550	14.0

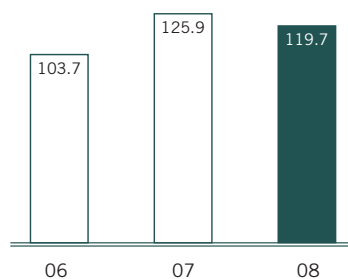
Total Assets under management⁽²⁾ (\$ millions)	\$ 119,669	\$ 125,862	(4.9)%
Investors Group			
Mutual funds	59,006	61,334	(3.8)
Mackenzie			
Mutual funds	43,716	48,502	
Sub-advisory, institutional and other accounts	17,484	16,482	
Total	61,200	64,984	(5.8)
Counsel Group of Funds			
Mutual funds	2,139	2,316	(7.6)

Mutual Funds and Institutional Sales (\$ millions)

	INVESTORS GROUP	MACKENZIE	COUNSEL GROUP OF FUNDS	TOTAL ⁽³⁾
For the three months ended June 30, 2008				
Gross sales	\$ 1,457	\$ 3,328	\$ 63	\$ 4,784
Net sales (redemptions)	(6)	199	(25)	150
For the six months ended June 30, 2008				
Gross sales	\$ 3,410	\$ 6,464	\$ 147	\$ 9,885
Net sales (redemptions)	504	97	(22)	547

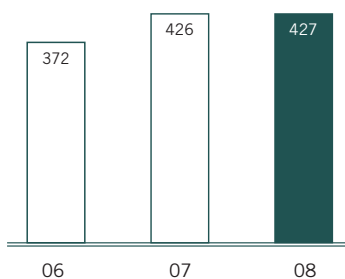
Total Assets under Management

As at June 30 (\$ billions)



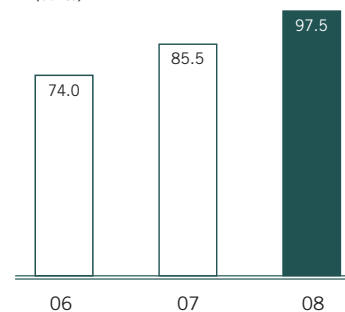
Net Income⁽¹⁾

For the six months ended June 30 (\$ millions)



Dividends per Share

For the six months ended June 30 (cents)



(1) Non-GAAP Financial Measures:

2008 results excluded \$25.0 million which represented the Company's proportionate share of Great-West Lifeco Inc.'s after-tax gain on the sale of its healthcare business, Great-West Healthcare.

2006 results excluded a non-cash income tax benefit recorded in the second quarter resulting from decreases in federal corporate income tax rates and their effect on the future income tax liability related to indefinite life intangible assets from the acquisition of Mackenzie Financial Corporation in 2001.

(2) Total assets under management excluded \$2.6 billion of assets sub-advised by Mackenzie on behalf of Investors Group (\$2.7 billion at June 30, 2007) and was adjusted for \$27 million in inter-segment assets (\$34 million at June 30, 2007).

(3) Total Gross Sales and Net Sales for the three months ended June 30, 2008 excluded \$64 million and \$18 million respectively in accounts sub-advised by Mackenzie on behalf of Investors Group.

Total Gross Sales and Net Sales for the six months ended June 30, 2008 excluded \$136 million and \$32 million respectively in accounts sub-advised by Mackenzie on behalf of Investors Group.

REPORT TO SHAREHOLDERS

FINANCIAL RESULTS

Adjusted net income for the three months ended June 30, 2008 was \$216.1 million compared to net income of \$215.9 million in 2007. Adjusted earnings per share were 81 cents unchanged from earnings per share in the prior year. Adjusted net income for the three months ended June 30, 2008 excluded \$25.0 million which represented the Company's proportionate share of Great-West Lifeco Inc.'s after-tax gain on the sale of its healthcare business, Great-West Healthcare. Net income without adjustment for the three months ended June 30, 2008 was \$241.1 million and earnings per share on this basis were 91 cents.

Adjusted net income for the six months ended June 30, 2008 was \$427.3 million compared to net income of \$426.4 million in 2007. Adjusted earnings per share were \$1.61 compared to earnings per share of \$1.59 in 2007. Net income without adjustment for the six months ended June 30, 2008 was \$452.3 million and earnings per share on this basis were \$1.70.

Gross revenues for the three months ended June 30, 2008 were \$721.1 million, compared to \$721.9 million in the prior year. Gross revenues for the six months ended June 30, 2008 were \$1.44 billion, unchanged from 2007. Operating expenses were \$419.3 million for the quarter and \$843.7 million for the six months, compared to \$412.4 million and \$822.9 million in 2007.

Total assets under management at June 30, 2008 were \$119.7 billion. This compared with total assets under management of \$125.9 billion at June 30, 2007, a decrease of 4.9%.

INVESTORS GROUP OPERATIONS

The number of Investors Group Consultants was 4,360 at June 30, 2008 up from 4,331 at December 31, 2007 and up 7% from 4,093 at June 30, 2007.

Mutual fund sales for the second quarter were \$1.5 billion compared to \$1.7 billion in the prior year and mutual fund net redemptions for the second quarter were \$6 million compared to net sales of \$400 million a year ago. Year-to-date mutual fund sales for 2008 were \$3.4 billion compared to \$4.0 billion in the prior year and mutual fund net sales were \$504 million compared to \$1.4 billion a year ago.

Investors Group's twelve month trailing redemption rate (excluding money market funds) was 7.6% at June 30, 2008, compared to the average redemption rate of approximately 16.5% for all other members of the Investment Funds Institute of Canada.

Investors Group's mutual fund assets under management at June 30, 2008 were \$59.0 billion compared to \$61.3 billion at June 30, 2007, a decrease of 3.8%.

MACKENZIE OPERATIONS

Total sales for the second quarter of 2008 were \$3.3 billion relatively unchanged from the prior year. Total net sales for the second quarter were \$199 million compared to \$709 million in the prior year. Total year-to-date sales for 2008 were \$6.5 billion compared to \$6.9 billion in the prior year. Total net sales were \$97 million compared to \$1.3 billion in the prior year.

Mackenzie's total assets under management at June 30, 2008 totalled \$61.2 billion. This compares with assets under management of \$65.0 billion at June 30, 2007, a decrease of 5.8%. Mutual fund assets under management at June 30, 2008 were \$43.7 billion, a decrease of 9.9% from one year ago.

INVESTMENT PLANNING COUNSEL OPERATIONS

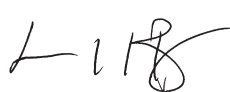
Assets under administration were \$12.8 billion as at June 30, 2008, an increase of 1.7%, compared to \$12.6 billion at June 30, 2007. Counsel Group of Funds mutual fund assets under management at June 30, 2008 were \$2.1 billion compared to \$2.3 billion at June 30, 2007.

Mutual fund sales of the Counsel Group of Funds for the second quarter of 2008 were \$63 million compared to \$84 million in 2007 and mutual fund net redemptions were \$25 million compared to net sales of \$31 million in the prior year. Year-to-date mutual fund sales for 2008 were \$147 million compared to \$218 million in the prior year and mutual fund net redemptions were \$22 million compared to net sales of \$106 million a year ago.

DIVIDENDS

The Board of Directors declared a quarterly dividend of \$0.359375 per share on the Company's 5.75% Non-Cumulative First Preferred Shares, Series "A" payable on September 30, 2008 to shareholders of record on August 29, 2008 and has declared an increase of 2.50 cents per share in the quarterly dividend from 48.75 cents to 51.25 cents per share on the Company's common shares payable on October 31, 2008 to shareholders of record on September 22, 2008.

On behalf of the Board of Directors,



Murray J. Taylor
*Co-President and
Chief Executive Officer
IGM Financial Inc.*



Charles R. Sims
*Co-President and
Chief Executive Officer
IGM Financial Inc.*

July 30, 2008

Management's Discussion and Analysis

The Management's Discussion and Analysis (MD&A) presents management's view of the operations and financial condition of IGM Financial Inc. (IGM Financial or the Company) as at and for the three and six months ended June 30, 2008, compared with the same periods in 2007, and should be read in conjunction with the 2007 IGM Financial Inc. Annual Report and the 2008 IGM Financial Inc. First Quarter Report to Shareholders filed on www.sedar.com. Commentary in the MD&A as at and for the three and six months ended June 30, 2008 is as of July 29, 2008.

FORWARD-LOOKING INFORMATION

This report may contain forward-looking statements about IGM Financial, including its business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "plans", "believes", "estimates", "intends", "targets", "projects", "forecasts" or negative versions thereof and other similar expressions, or future or conditional verbs such as "may", "will", "should", "would" and "could". In addition, any statement that may be made concerning future financial performance (including revenues, earnings or growth rates), ongoing business strategies or prospects, and possible future Company action, is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future events and are inherently subject to, among other things, risks, uncertainties and assumptions about the Company, economic factors and the financial services industry generally. They are not guarantees of future performance, and actual events and results could differ materially from those expressed or implied by forward-looking statements made by the Company due to, but not limited to, important factors such as general economic, political and market factors in North America and internationally, interest and foreign exchange rates, global equity and capital markets, management of market liquidity and funding risks, changes in accounting policies and methods used to report financial condition, including uncertainties associated with critical accounting assumptions and estimates, the effect of applying future accounting changes, business competition, technological change, changes in government regulations and legislation, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, the Company's ability to complete strategic transactions and integrate acquisitions and the Company's success in anticipating and managing the foregoing risks. The reader is cautioned that the foregoing list of important factors is not exhaustive. The reader is also cautioned to consider these and other factors carefully and not place undue reliance on forward-looking statements. Other than as specifically required by applicable law, the Company has no specific intention to update any forward-looking statements whether as a result of new information, future events or otherwise.

IGM Financial Inc.

Summary of Consolidated Operating Results

Adjusted net income for the three months ended June 30, 2008 was \$216.1 million compared to net income of \$215.9 million in 2007. Adjusted diluted earnings per share were 81 cents, unchanged from diluted earnings per share in the prior year. Adjusted net income for the three months ended June 30, 2008 excluded \$25.0 million which represented the Company's proportionate share of Great-West Lifeco Inc's after-tax gain on the sale of its healthcare business, Great-West Healthcare. Net income without adjustment for the three months ended June 30, 2008 was \$241.1 million and diluted earnings per share on this basis were 91 cents.

Adjusted net income for the six months ended June 30, 2008 was \$427.3 million compared to net income of \$426.4 million in 2007. Adjusted diluted earnings per share were \$1.61 in 2008 compared to diluted earnings per share of \$1.59 in 2007. Net income without adjustment for the six months ended June 30, 2008 was \$452.3 million and earnings per share on this basis were \$1.70.

Shareholders' equity increased to \$4.3 billion as at June 30, 2008 from \$4.2 billion at December 31, 2007. Adjusted return on average common equity for the six months ended June 30, 2008 was 20.2% compared with return on average common equity of 21.5% for the same

period in 2007. The quarterly dividend per common share of 48.75 cents declared in the second quarter of 2008 was unchanged from the first quarter; however it represented an increase of 2.75 cents or 6.0% from the 46.00 cent dividend declared in the fourth quarter of 2007 and 6.00 cents or 14.0% from the 42.75 cent dividend declared in the second quarter of 2007.

NON-GAAP FINANCIAL MEASURES

Adjusted net income, diluted earnings per share (EPS) and return on common equity (ROE) for the three and six months ended June 30, 2008 excluded \$25.0 million which represented the Company's proportionate share of Great-West Lifeco Inc.'s after-tax gain on the sale of its healthcare business, Great-West Healthcare. While these non-GAAP financial measures are used to provide management and investors with additional measures to assess earnings performance, they do not have standard meanings and are not directly comparable to similar measures used by other companies.

Earnings before interest and taxes (EBIT) and earnings before interest, taxes, depreciation and amortization (EBITDA) are non-GAAP financial measures. EBIT

TABLE 1: RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

<i>(\$ millions)</i>	THREE MONTHS ENDED JUNE 30		SIX MONTHS ENDED JUNE 30	
	2008	2007	2008	2007
Adjusted net income – Non-GAAP measure	\$ 216.1	\$ 215.9	\$ 427.3	\$ 426.4
Proportionate share of affiliate's gain	25.0	–	25.0	–
Net income – GAAP	\$ 241.1	\$ 215.9	\$ 452.3	\$ 426.4
Adjusted earnings per share – Non-GAAP measure	\$ 0.81	\$ 0.81	\$ 1.61	\$ 1.59
Proportionate share of affiliate's gain	0.10	–	0.09	–
Earnings per share – GAAP	\$ 0.91	\$ 0.81	\$ 1.70	\$ 1.59
EBITDA – Non-GAAP measure	\$ 415.5	\$ 423.3	\$ 820.1	\$ 845.9
Commission amortization	(81.1)	(81.9)	(162.6)	(162.6)
Amortization of capital and intangible assets	(6.6)	(5.7)	(13.3)	(11.4)
Interest expense on long-term debt and dividends on preferred shares	(26.1)	(26.2)	(52.2)	(52.1)
Income before income taxes, non-controlling interest and proportionate share of affiliate's gain	301.7	309.5	592.0	619.8
Income taxes	(85.2)	(92.8)	(163.8)	(191.9)
Non-controlling interest	(0.4)	(0.8)	(0.9)	(1.5)
Proportionate share of affiliate's gain	25.0	–	25.0	–
Net income – GAAP	\$ 241.1	\$ 215.9	\$ 452.3	\$ 426.4

TABLE 2: CONSOLIDATED OPERATING RESULTS BY SEGMENT

Three months ended June 30 (\$ millions)	INVESTORS GROUP		MACKENZIE		CORPORATE & OTHER		TOTAL	
	2008	2007	2008	2007	2008	2007	2008	2007
Fee income	\$ 383.9	\$ 379.7	\$ 245.0	\$ 262.5	\$ 36.2	\$ 34.9	\$ 665.1	\$ 677.1
Net investment income and other	42.4	27.0	6.0	6.3	7.5	11.5	55.9	44.8
	426.3	406.7	251.0	268.8	43.7	46.4	721.0	721.9
Operating expenses								
Commissions	120.8	115.6	90.8	99.2	23.2	21.4	234.8	236.2
Non-commission	81.2	71.6	70.8	73.5	10.5	9.1	162.5	154.2
	202.0	187.2	161.6	172.7	33.7	30.5	397.3	390.4
Earnings before interest and taxes	\$ 224.3	\$ 219.5	\$ 89.4	\$ 96.1	\$ 10.0	\$ 15.9	323.7	331.5
Interest expense							22.0	22.0
Income before income taxes, non-controlling interest and proportionate share of affiliate's gain							301.7	309.5
Income taxes							85.2	92.8
Income before non-controlling interest and proportionate share of affiliate's gain							216.5	216.7
Non-controlling interest							0.4	0.8
Net income before proportionate share of affiliate's gain							216.1	215.9
Proportionate share of affiliate's gain							25.0	–
Net income								
In accordance with GAAP							\$ 241.1	\$ 215.9
Adjusted net income ⁽¹⁾							\$ 216.1	\$ 215.9
Six months ended June 30 (\$ millions)								
Fee income	\$ 753.2	\$ 742.3	\$ 489.1	\$ 522.2	\$ 76.6	\$ 70.4	\$1,318.9	\$1,334.9
Net investment income and other	85.3	72.8	12.9	12.9	18.6	22.1	116.8	107.8
	838.5	815.1	502.0	535.1	95.2	92.5	1,435.7	1,442.7
Operating expenses								
Commissions	238.6	226.9	181.4	196.9	49.8	43.9	469.8	467.7
Non-commission	160.7	144.4	148.7	149.6	20.5	17.3	329.9	311.3
	399.3	371.3	330.1	346.5	70.3	61.2	799.7	779.0
Earnings before interest and taxes	\$ 439.2	\$ 443.8	\$ 171.9	\$ 188.6	\$ 24.9	\$ 31.3	636.0	663.7
Interest expense							44.0	43.9
Income before income taxes, non-controlling interest and proportionate share of affiliate's gain							592.0	619.8
Income taxes							163.8	191.9
Income before non-controlling interest and proportionate share of affiliate's gain							428.2	427.9
Non-controlling interest							0.9	1.5
Net income before proportionate share of affiliate's gain							427.3	426.4
Proportionate share of affiliate's gain							25.0	–
Net income								
In accordance with GAAP							\$ 452.3	\$ 426.4
Adjusted net income ⁽¹⁾							\$ 427.3	\$ 426.4

(1) Refer to Summary of Consolidated Operating Results for an explanation of the Company's use of non-GAAP financial measures.

and EBITDA are alternative measures of performance utilized by management, investors and investment analysts to evaluate and analyze the Company's results. EBITDA is discussed further in the Consolidated Liquidity section of this MD&A. These non-GAAP financial measures do not have standard meanings and are not directly comparable to any GAAP measure or to similar measures used by other companies.

The reconciliation of non-GAAP results to reported results in accordance with GAAP related to net income, EPS and EBITDA is provided in Table 1. The reconciliation of non-GAAP results to reported results in accordance with GAAP related to EBIT is provided in Table 2.

REPORTABLE SEGMENTS

IGM Financial's reportable segments, which reflect the current organizational structure, are:

- Investors Group
- Mackenzie
- Corporate and Other.

Management measures and evaluates the performance of these segments based on EBIT as shown in Table 2.

Discussion of Investors Group and Mackenzie Segment Operating Results is contained in their respective sections of this MD&A.

The Corporate and Other segment includes operating results for Investment Planning Counsel, net investment income earned on unallocated investments and other income as well as inter-segment eliminations.

Earnings before interest and taxes for Corporate and Other were \$10.0 million and \$24.9 million for the three- and six-month periods ended June 30, 2008

compared to \$15.9 million and \$31.3 million in 2007. Earnings before interest and taxes related to Investment Planning Counsel were \$1.9 million and \$3.1 million lower than 2007, respectively. Net investment income on unallocated investments decreased by \$3.9 million and \$3.4 million in the three- and six-month periods in 2008 compared with 2007. The Company reduced the fair value of its holdings in non-bank-sponsored asset-backed commercial paper (ABCP) by \$2.5 million in the second quarter of 2008 as discussed in Note 2 to the interim Consolidated Financial Statements.

Certain items reflected in Table 2 are not allocated to segments:

- *Interest expense* – Represents the interest expense on the remaining debt issued pursuant to the Mackenzie acquisition as well as dividends paid on the outstanding preferred shares. Interest expense on long-term debt totalled \$16.8 million and \$33.6 million for the three- and six-month periods ended June 30, 2008 compared with \$16.8 million and \$33.5 million in 2007. Dividends paid on preferred shares were \$5.2 million and \$10.4 million for the three- and six-month periods in 2008, unchanged from 2007.
- *Proportionate share of affiliate's gain* – In the second quarter of 2008, the Company's affiliate, Great-West Lifeco Inc. (Lifeco), recorded an after-tax gain on the sale of its healthcare business, Great-West Healthcare. Lifeco reported the gain in Net income from discontinued operations in the Summary of Consolidated Operations included in Lifeco's interim Consolidated Financial Statements. The Company's proportionate share of the after-tax gain on the sale was \$25.0 million.

TABLE 3: EFFECTIVE INCOME TAX RATE

	THREE MONTHS ENDED JUNE 30		SIX MONTHS ENDED JUNE 30	
	2008	2007	2008	2007
Income taxes at Canadian federal and provincial statutory rates	32.35%	35.00%	32.40%	35.10%
Effect of:				
Dividend income	(0.46)	(0.29)	(0.47)	(0.21)
Net capital gains and losses	(0.63)	(0.53)	(0.60)	(0.77)
Share of earnings of affiliate	(3.18)	(2.51)	(2.84)	(2.49)
Preferred dividends paid	0.56	0.60	0.58	0.60
Other items	(0.38)	(2.29)	(1.40)	(1.26)
Effective income tax rate	28.26%	29.98%	27.67%	30.97%

- *Income taxes* – The effective income tax rate was 28.3% and 27.7% for the three- and six-month periods ended June 30, 2008, compared with 30.0% and 31.0%, respectively, in 2007, as shown in Table 3. The 2008 effective income tax rate was positively impacted by reductions in statutory federal and provincial income tax rates. Tax planning may result in the Company recording lower levels of income

taxes. Management monitors the status of its income tax filings, and regularly assesses the overall adequacy of its provision for income taxes and, as a result, income taxes recorded in prior years may be adjusted in the current year. Any changes in management's best estimates are reflected in Other items, which also includes, but is not limited to, the effect of lower effective income tax rates on foreign operations.

Investors Group

Assets Under Management

The level of assets under management is influenced by three factors: sales, redemptions and net asset values of our funds. The changes in assets under management in 2008 compared with 2007 are reflected in Table 4.

For the three months ended June 30, 2008, sales of Investors Group mutual funds through its Consultant network were \$1.5 billion, a decrease of 15.3% from 2007. Mutual fund redemptions, which totalled \$1.5 billion for the same period, increased 10.9% from 2007 levels. Investors Group's twelve month trailing redemption rate for long-term funds was 7.6% at June 30, 2008, up slightly from 7.4% at June 30, 2007, and remains well below the corresponding average redemption rate of approximately 16.5% for all other members of the Investment Funds Institute of Canada (IFIC) at June 30, 2008. Net redemptions of Investors Group mutual funds for the three-month period ended June 30, 2008 were \$6 million compared with net sales of \$400 million in 2007. Sales of long-term funds were \$1.1 billion for the three months ended June 30, 2008, compared with \$1.5 billion in 2007, a decrease of 21.8%. Net redemptions of long-term funds for the three months ended June 30, 2008 were \$72 million compared to net sales of \$333 million in 2007.

For the six months ended June 30, 2008, sales of Investors Group mutual funds through its Consultant

network were \$3.4 billion, a decrease of 14.7% from 2007. Mutual fund redemptions, which totalled \$2.9 billion for the same period, increased 11.9% from 2007 levels. Net sales of Investors Group mutual funds for the six-month period ended June 30, 2008 were \$504 million compared with net sales of \$1.4 billion in 2007, a decrease of 64.1%. Sales of long-term funds were \$2.7 billion for the six months ended June 30, 2008, compared with \$3.4 billion in 2007, a decrease of 21.3%. Net sales of long-term funds were \$281 million compared to net sales of \$1.2 billion in 2007, a decrease of 76.3%.

While net sales for the six months ended June 30, 2008 declined from 2007 levels, Investors Group's results were comparable to overall industry results in the period under review.

Investors Group's mutual fund assets under management were \$59.0 billion at June 30, 2008 as shown in Table 4. During the twelve month period ended June 30, 2008, assets decreased by \$2.3 billion or 3.8% comprised of \$1.3 billion in net sales and a decrease of \$3.6 billion in the net asset values of the funds.

At June 30, 2008, 31% of Investors Masterseries™ mutual funds had four or five star ratings from the Morningstar[†] fund ranking service and 75% had a rating of three stars or better. This compared to the Morningstar[†] universe of 32% for four and five star

TABLE 4: CHANGE IN MUTUAL FUND ASSETS UNDER MANAGEMENT – INVESTORS GROUP

(\$ millions)	THREE MONTHS ENDED JUNE 30			SIX MONTHS ENDED JUNE 30		
	2008	2007	CHANGE	2008	2007	CHANGE
Sales	\$ 1,456.8	\$ 1,719.5	(15.3)%	\$ 3,410.1	\$ 3,999.3	(14.7)%
Redemptions	1,463.3	1,319.1	10.9	2,906.3	2,597.8	11.9
Net sales (redemptions)	(6.5)	400.4	N/M	503.8	1,401.5	(64.1)
Market and income	430.4	754.0	(42.9)	(1,692.2)	1,716.4	N/M
Net change in assets	423.9	1,154.4	(63.3)	(1,188.4)	3,117.9	N/M
Beginning assets	58,581.6	60,179.3	(2.7)	60,193.9	58,215.8	3.4
Ending assets	\$ 59,005.5	\$ 61,333.7	(3.8)%	\$ 59,005.5	\$ 61,333.7	(3.8)%
Consists of:						
Investors Masterseries™ funds				\$ 50,273.1	\$ 52,480.7	(4.2)%
IG Mackenzie partner funds				2,648.8	2,737.8	(3.3)
Partner funds				5,540.3	5,535.0	0.1
iProfile™ funds				543.3	580.2	(6.4)
				\$ 59,005.5	\$ 61,333.7	(3.8)%
Average daily assets	\$ 60,308.0	\$ 61,382.2	(1.8)%	\$ 59,087.9	\$ 60,195.1	(1.8)%

funds and 68% for three stars or better at June 30, 2008. Morningstar Ratings[†] are an objective, quantitative measure of a fund's three, five and ten year risk-adjusted performance relative to comparable funds.

On April 25, 2008, Investors Group announced plans for the addition of two new funds: IG Putnam U.S.

High Yield Income Fund and IG Mackenzie Global Precious Metals Class. The funds are expected to be available for purchase early in the third quarter, subject to regulatory approval.

Other Products and Services

SEGREGATED FUNDS

At June 30, 2008, Investors Group offered its clients 22 segregated funds distributed solely by Investors Group Consultants. These segregated funds are underwritten by The Great-West Life Assurance Company and the investment components are managed by Investors Group. At June 30, 2008, total segregated fund assets were \$338.5 million compared to \$225.2 million at June 30, 2007.

INSURANCE

Investors Group distributes insurance products through I.G. Insurance Services Inc. For the three months ended June 30, 2008, sales of insurance products as measured by new annualized premiums were \$10.9 million compared with \$10.0 million in 2007. For the six months ended June 30, 2008, sales of insurance products were \$21.3 million compared with \$18.1 million in 2007. Total face amount of insurance in force at June 30, 2008 was \$45.0 billion, an increase of \$2.9 billion from June 30, 2007.

SECURITIES OPERATIONS

Investors Group provides securities services to clients through Investors Group Securities Inc. At June 30, 2008, total assets under administration were \$5.6 billion.

MORTGAGE OPERATIONS

Clients who are seeking residential mortgages are referred to Investors Group mortgage planning specialists who originate mortgages in key residential markets. For the three months ended June 30, 2008,

mortgage originations were \$390 million compared with \$364 million in 2007. For the six months ended June 30, 2008, mortgage originations were \$602 million compared with \$633 million in 2007.

Through its mortgage banking operations, residential mortgages are funded primarily through sales to third parties, including bank or Government of Canada sponsored securitization trusts, private placements, or placed with Investors Mortgage and Short Term Income Fund or Investors Group's intermediary operations. During the second quarter of 2008, the Company expanded its funding sources for residential mortgages through the creation and sale of mortgage-backed securities (MBS). MBS are sold to a trust that issues securities to investors through the Canada Mortgage Bond Program (CMB Program), which is sponsored by the Canada Mortgage and Housing Corporation. Investors Group also provides the ongoing servicing of these mortgages.

SOLUTIONS BANKING[†]

Investors Group's Solutions Banking[†] initiative continues to experience high rates of utilization by Consultants and clients. The offering consists of a wide range of products and services provided by the National Bank of Canada under a long-term distribution agreement and includes: investment loans, lines of credit, personal loans, creditor insurance, deposit accounts and credit cards.

ADDITIONAL PRODUCTS AND SERVICES

Investors Group also provides its clients with guaranteed investment certificates offered by Investors Group Trust Co. Ltd., as well as a number of other financial institutions.

Consultant Network

Investors Group is focused on growing its distribution network by attracting and training new Consultants as well as retaining existing Consultants. This is discussed more fully in the Investors Group Review of the Business contained in the 2007 IGM Financial Inc. Annual Report. As at June 30, 2008, the number of Consultants totalled 4,360 compared to 4,331 at December 31, 2007 and 4,093 one year ago. The Consultant network has grown

in each of the last sixteen consecutive quarters and now stands at its highest level on record. The number of Consultants with more than four years experience was 2,400 compared to 2,327 at December 31, 2007 and 2,278 one year ago.

In 2008, Investors Group announced the addition of five new regional offices located in Winnipeg, Newmarket, Ottawa, Barrie and Edmonton.

Segment Operating Results

Investors Group's earnings from operations before interest and taxes for the three- and six-month periods ended June 30, 2008 compared with 2007 are presented in Table 5.

FEE AND NET INVESTMENT INCOME

Investors Group earns management fees for investment management services provided to its mutual funds. Management fee income decreased by \$8.5 million or 2.8% to \$290.5 million for the three months ended June 30, 2008 and decreased by \$13.6 million or 2.3% to \$569.4 million for the six-month period ended June 30, 2008. The decline in both periods was due to the decrease in average daily mutual fund assets from 2007 combined with the change in mix of its mutual fund assets under management.

For the three months ended June 30, 2008, management fee income was 193.8 basis points of

average daily mutual fund assets compared to 195.4 basis points in 2007. Average daily mutual fund assets were \$60.3 billion in the quarter compared to \$61.4 billion in 2007, a decrease of 1.8%.

For the six months ended June 30, 2008, management fee income was 193.8 basis points compared to 195.3 basis points in 2007. Average daily mutual fund assets were \$59.1 billion for the six-month period compared to \$60.2 billion in 2007, a decrease of 1.8%.

Investors Group receives administration fees for providing administrative services to its mutual funds and trusteeship services to its unit trust mutual funds. Administration fees totalled \$55.1 million for the three months ended June 30, 2008, up from \$48.8 million in 2007. Fees for the six months ended June 30, 2008 were \$107.5 million compared to \$97.2 million. Effective

TABLE 5: OPERATING RESULTS – INVESTORS GROUP

(\$ millions)	THREE MONTHS ENDED JUNE 30			SIX MONTHS ENDED JUNE 30		
	2008	2007	CHANGE	2008	2007	CHANGE
Fee and net investment income						
Management	\$ 290.5	\$ 299.0	(2.8)%	\$ 569.4	\$ 583.0	(2.3)%
Administration	55.1	48.8	12.9	107.5	97.2	10.6
Distribution	38.3	31.9	20.1	76.3	62.1	22.9
	383.9	379.7	1.1	753.2	742.3	1.5
Net investment income and other	42.4	27.0	57.0	85.3	72.8	17.2
	426.3	406.7	4.8	838.5	815.1	2.9
Operating expenses						
Commissions	61.0	56.0	8.9	120.6	109.6	10.0
Asset retention bonus and premium	59.8	59.6	0.3	118.0	117.3	0.6
Non-commission	81.2	71.6	13.4	160.7	144.4	11.3
	202.0	187.2	7.9	399.3	371.3	7.5
Earnings before interest and taxes	\$ 224.3	\$ 219.5	2.2%	\$ 439.2	\$ 443.8	(1.0)%

October 1, 2007, Investors Group assumed responsibility for the applicable operating expenses of the funds, other than GST and certain specified fund costs, in return for a fixed rate administration fee established for each fund. The results for both the three- and six-month periods ended June 30, 2008 reflect the new fixed rate administration fee and the applicable operating expenses that, prior to October 1, 2007, were borne by the funds.

Distribution fees are earned from:

- Redemption fees on mutual funds sold with a back-end load feature.
- Distribution of insurance products through I.G. Insurance Services Inc.
- Securities trading services provided through Investors Group Securities Inc.
- Banking services provided through Solutions Banking[†], an arrangement with the National Bank of Canada.

Distribution fee income of \$38.3 million for the three months ended June 30, 2008 increased by 20.1% from \$31.9 million in 2007. For the six-month period, distribution fee income of \$76.3 million increased by 22.9% from \$62.1 million in 2007. Distribution fee income from insurance and banking products increased in the three- and six-month periods by \$2.8 million and \$5.9 million, respectively. Redemption fee income of \$12.2 million and \$25.5 million for the three- and six-month periods increased by \$3.4 million and \$8.2 million, respectively, from the same periods in 2007 due to higher redemptions subject to deferred sales charges in 2008 compared to 2007.

Net investment income represents the difference between investment income and interest expense. Interest expense includes interest on deposit liabilities, bank indebtedness and debt incurred to finance Investors Group's investment in Great-West Lifeco Inc. (GWL).

Net investment income and other increased to \$42.4 million for the three months ended June 30, 2008 compared to \$27.0 million in 2007. Increases in net revenues related to the Company's mortgage banking operations combined with increases in Investors Group's share of GWL earnings and gains on the sale of securities.

For the six months ended June 30, 2008, net investment income and other increased to \$85.3 million compared to \$72.8 million in 2007. Increases in net revenues related to the Company's mortgage banking operations and increases in Investors Group's share of GWL earnings which were offset in part by a decrease in gains on the sale of securities.

OPERATING EXPENSES

Investors Group incurs commission expense in connection with the distribution of its mutual funds and other financial services and products. Commissions are paid on the sale of these products and will fluctuate with the level of sales. Commissions paid on the sale of mutual funds are deferred and amortized over a period of six years. Commission expense for the three months ended June 30, 2008 increased by \$5.0 million to \$61.0 million compared with \$56.0 million in 2007. For the six-month period ended June 30, 2008, commission expense increased by \$11.0 million to \$120.6 million from \$109.6 million in 2007.

The increase in commission expense was due primarily to:

- Increase in amortization of mutual fund commissions totalling \$2.2 million for the three months and \$5.8 million for the six months.
- Increase of \$2.8 million for the three months and \$5.2 million for the six months in other compensation related to mutual fund operations and commissions on insurance products due to higher sales.

The asset retention bonus (ARB) and premium (ARP) expenses, which are based on the level of assets under management, are comprised of the following:

- ARB which is paid monthly and is based on the value of assets under management. ARB expense decreased by \$0.6 million for the three-month period to \$50.0 million and decreased by \$0.8 million for the six-month period to \$98.5 million as a result of the decrease in assets under management.
- ARP which is a deferred component of compensation designed to promote Consultant retention and is based on assets under management at each year-end. ARP expense increased by \$0.8 million and \$1.5 million in the three- and six-month periods ended June 30, 2008 compared to 2007.

Non-commission expenses increased \$9.6 million to \$81.2 million for the three months ended June 30, 2008. For the six-month period, non-commission expense increased by \$16.3 million to \$160.7 million. Non-commission expenses include costs incurred by Investors Group related to the administration, marketing and management of its mutual funds and other products, Consultant network support, as well as other operating expenses. As a result of the implementation of the fixed rate administration fee on October 1, 2007, non-commission expenses for the three- and six-month periods ended June 30, 2008 also include additional costs that were previously borne by the mutual funds.

Mackenzie

Assets Under Management

Mackenzie's total assets under management at June 30, 2008 were \$61.2 billion, an increase of \$0.3 billion or 0.5% from \$60.9 billion at March 31, 2008. Total assets under management decreased \$2.1 billion or 3.3% from \$63.3 billion as at December 31, 2007 and decreased \$3.8 billion or 5.8% from \$65.0 billion as at June 30, 2007. Mackenzie's mutual fund assets under management were \$43.7 billion at June 30, 2008, a decrease of \$2.9 billion or 6.2% from \$46.6 billion at December 31, 2007 and a decrease of \$4.8 billion or 9.9% from \$48.5 billion as at June 30, 2007. Mackenzie's sub-advisory, institutional and other account assets at June 30, 2008 were \$17.5 billion, an increase of \$0.8 billion or 4.8% from \$16.7 billion at December 31, 2007 and an increase of \$1.0 billion or 6.1% from June 30, 2007.

Monthly average total assets under management, which are generally more indicative of trends in revenue for providing investment management services than the period over period change in ending assets under management, decreased 3.0% in the six-month period ended June 30, 2008 as compared to the same period last year. The changes in assets under management are summarized in Table 6.

In the three months ended June 30, 2008, Mackenzie's gross sales were \$3.3 billion, an increase of 1.2% from the comparative period last year. Redemptions in the current period were \$3.1 billion as compared to redemptions of \$2.6 billion in 2007. Net sales for the three months ended June 30, 2008 were \$199 million, as compared to net sales of \$709 million last year. During the current quarter, net market appreciation resulted in assets increasing by \$121 million as compared to \$624 million in 2007.

In the six months ended June 30, 2008, Mackenzie's gross sales were \$6.5 billion, a decrease of 7.0% from \$6.9 billion in the comparative period last year. Redemptions in the six months ended June 30, 2008 were \$6.4 billion as compared to redemptions of \$5.6 billion in 2007. Net sales for the six months ended June 30, 2008 were \$97 million, as compared to net sales of \$1.3 billion last year. Net market depreciation in the six-month period ended June 30, 2008 resulted in assets decreasing by \$2.4 billion as compared to market appreciation of \$2.1 billion in 2007.

In the three- and six-month periods ended June 30, 2008, gross sales were higher by \$573 million and

TABLE 6: CHANGE IN ASSETS UNDER MANAGEMENT – MACKENZIE

(\$ millions)	THREE MONTHS ENDED JUNE 30			SIX MONTHS ENDED JUNE 30		
	2008	2007	CHANGE	2008	2007	CHANGE
Sales	\$ 3,328.2	\$ 3,289.9	1.2%	\$ 6,463.9	\$ 6,952.2	(7.0)%
Redemptions	3,129.1	2,580.7	21.3	6,366.6	5,638.4	12.9
Net sales	199.1	709.2	(71.9)	97.3	1,313.8	(92.6)
Assets acquired	–	–	–	221.5	–	N/M
Net new money	199.1	709.2	(71.9)	318.8	1,313.8	(75.7)
Market and income	120.8	623.9	(80.6)	(2,395.7)	2,127.7	N/M
Net change in assets	319.9	1,333.1	(76.0)	(2,076.9)	3,441.5	N/M
Beginning assets	60,879.9	63,650.6	(4.4)	63,276.7	61,542.2	2.8
Ending assets	\$ 61,199.8	\$ 64,983.7	(5.8)%	\$ 61,199.8	\$ 64,983.7	(5.8)%
Consists of:						
Mutual funds				\$ 43,715.6	\$ 48,502.4	(9.9)%
Sub-advisory, institutional and other accounts				17,484.2	16,481.3	6.1
				\$ 61,199.8	\$ 64,983.7	(5.8)%
Daily average mutual fund assets	\$ 45,383.2	\$ 48,574.0	(6.6)%	\$ 44,857.7	\$ 47,878.3	(6.3)%
Monthly average total assets⁽¹⁾	\$ 62,678.7	\$ 64,576.2	(2.9)%	\$ 61,577.9	\$ 63,497.6	(3.0)%

(1) Based on daily average mutual fund assets and month-end average sub-advisory, institutional and other assets.

redemptions were higher by \$283 million as a result of a rebalance transaction by an institutional investor.

On January 1, 2008, Mackenzie acquired the management contracts for the mutual fund assets of Putnam Investments Inc. which are distributed in Canada, resulting in the addition of \$222 million to its assets under management.

As at June 30, 2008, Mackenzie's twelve-month trailing redemption rate for long-term mutual funds was 15.6%, as compared to 14.2% last year. Excluding the above-noted institutional investor rebalance transaction, Mackenzie's twelve-month trailing redemption rate for long-term mutual funds would have been 15.0% as at June 30, 2008. The average twelve-month trailing redemption rate for long-term funds for all other members of IFIC increased to approximately 15.7% at June 30, 2008 from 13.8% last year. Mackenzie's twelve-month trailing redemption rate is comprised of the weighted average redemption rate for front-end load assets, deferred sales charge and low load units with redemption fees, and matured deferred sales charge units without redemption fees (matured units). Generally, redemption rates for front-end load units and matured

units are higher than the redemption rates for deferred sales charge and low load units with redemption fees.

At June 30, 2008, 55% of Mackenzie's mutual funds were rated in the top two fund performance quartiles for the one year time frame, 38% for the three year time frame and 35% for the five year time frame. Mackenzie also monitors its fund performance relative to the ratings it receives on its mutual funds from the Morningstar[†] fund ranking service. At June 30, 2008, 42% of Mackenzie's mutual fund assets measured by Morningstar[†] had four or five stars and 66% had a rating of three stars or better.

Product line changes introduced by Mackenzie during the current quarter included the following:

- On June 23, 2008, Mackenzie launched the Mackenzie Destination+^p 2017 Fund. Mackenzie's Destination+^p Funds are designed for investors who are saving for a specific goal.
- On June 25, 2008, Mackenzie announced that it planned to merge six of its Putnam funds into Mackenzie funds with similar mandates, effective September 26, 2008.

Segment Operating Results

Mackenzie's earnings from operations before interest and taxes for the three and six months ended June 30, 2008 compared with 2007 are presented in Table 7.

FEE AND NET INVESTMENT INCOME

Mackenzie's management fee revenues are earned from services it provides as fund manager to the Mackenzie mutual funds and as investment advisor to sub-advisory and institutional accounts. The majority of Mackenzie's mutual fund assets are purchased on a retail priced basis. Mackenzie also offers various series of its mutual funds with management fees that are designed for fee-based programs, institutional investors and third party investment programs offered by banks, insurance companies and investment dealers. In these series of its mutual funds, Mackenzie does not pay trailing commissions or selling commissions. At June 30, 2008, there were \$8.2 billion of mutual fund assets in these series of funds, as compared to \$7.8 billion at June 30, 2007.

Management fees were \$202.2 million for the three months ended June 30, 2008, a decrease of \$17.7 million or 8.0% from \$219.9 million last year. For the six-month period ended June 30, 2008, management fees were \$403.3 million, a decrease of \$33.3 million or 7.6% from \$436.6 million in 2007. The decrease in management fees in both the three- and six-month periods was due to the decline in Mackenzie's monthly average total assets under management combined with the change in mix of its assets under management.

Monthly average total assets under management were \$62.7 billion in the three-month period ended June 30, 2008 compared to \$64.6 billion in 2007, a decrease of 2.9%. Monthly average total assets under management for the six-month period ended June 30, 2008 were \$61.6 billion compared to \$63.5 billion in 2007, a decrease of 3.0%.

Mackenzie's average management fee rate was 129.3 basis points in the three-month period and 131.3 basis

TABLE 7: OPERATING RESULTS – MACKENZIE

(\$ millions)	THREE MONTHS ENDED JUNE 30			SIX MONTHS ENDED JUNE 30		
	2008	2007	CHANGE	2008	2007	CHANGE
Fee and net investment income						
Management	\$ 202.2	\$ 219.9	(8.0)%	\$ 403.3	\$ 436.6	(7.6)%
Administration	33.9	35.2	(3.7)	68.3	70.1	(2.6)
Distribution	8.9	7.4	20.3	17.5	15.5	12.9
	245.0	262.5	(6.7)	489.1	522.2	(6.3)
Net investment income and other	6.0	6.3	(4.8)	12.9	12.9	–
	251.0	268.8	(6.6)	502.0	535.1	(6.2)
Operating expenses						
Commissions	37.1	40.1	(7.5)	75.0	80.6	(6.9)
Trailing commissions	53.7	59.1	(9.1)	106.4	116.3	(8.5)
Non-commission	70.8	73.5	(3.7)	148.7	149.6	(0.6)
	161.6	172.7	(6.4)	330.1	346.5	(4.7)
Earnings before interest and taxes	\$ 89.4	\$ 96.1	(7.0)%	\$ 171.9	\$ 188.6	(8.9)%

points in the six-month period ended June 30, 2008, compared to 136.5 basis points and 138.7 basis points respectively in 2007. The decrease in the average management fee rate as compared to 2007 was due to the higher growth in Mackenzie's institutional accounts and non-retail priced mutual funds relative to the growth in its retail priced mutual funds as institutional assets and non-retail priced mutual funds have lower management fees. In addition, changes in asset mix within Mackenzie's retail priced mutual funds affected average management fee rates.

Administration fees include the following main components:

- Administration fees for providing services to the Mackenzie mutual funds and structured products.
- Asset allocation fees.
- Trustee and other administration fees generated from the MRS account administration business.

Administration fees were \$33.9 million for the three months ended June 30, 2008, as compared to \$35.2 million in 2007. Administration fees were \$68.3 million for the six months ended June 30, 2008, as compared to \$70.1 million in 2007.

Effective August 1, 2007, Mackenzie assumed responsibility for the applicable operating expenses of the Mackenzie funds, other than GST and certain specified

fund costs, in return for a fixed rate administration fee established for each fund. The results for the three and six months ended June 30, 2008 reflect the new fixed rate administration fee and the applicable operating expenses that, prior to August 1, 2007, were borne by the funds.

Mackenzie earns distribution fee income on redemptions of mutual fund units sold on a deferred sales charge basis and on a low load basis. Distribution fees charged for deferred sales charge assets range from 5.5% in the first year and decrease to zero after seven years. Distribution fees for low load assets range from 3.0% in the first year and decrease to zero after three years. Distribution fee income in the three months ended June 30, 2008 was \$8.9 million, an increase of \$1.5 million from \$7.4 million last year. Distribution fee income for the six months ended June 30, 2008 was \$17.5 million, an increase of \$2.0 million from \$15.5 million in 2007.

The primary component of net investment income and other is the net interest margin from M.R.S. Trust Company's lending and deposit-taking operations. Net investment income in the three months ended June 30, 2008 was \$6.0 million, a decrease of \$0.3 million from \$6.3 million in 2007. Net investment income in the six months ended June 30, 2008 was \$12.9 million, unchanged from the comparative period in 2007.

OPERATING EXPENSES

Mackenzie's operating expenses were \$161.6 million for the three months ended June 30, 2008, a decrease of \$11.1 million or 6.4% from \$172.7 million last year. Operating expenses for the six months ended June 30, 2008 were \$330.1 million, a decrease of \$16.4 million or 4.7% from 2007.

Mackenzie pays selling commissions to the dealers that sell its mutual funds on a deferred sales charge and low load basis. Commission expense, which represents the amortization of selling commissions, was \$37.1 million in the three months ended June 30, 2008, as compared to \$40.1 million last year. Commission expense in the six-month period ended June 30, 2008 was \$75.0 million as compared to \$80.6 million in 2007. Mackenzie amortizes selling commissions over three years from the date of original purchase of the applicable low load units and over a maximum period of seven years from the date of original purchase of the applicable deferred sales charge units.

Trailing commissions paid to dealers are calculated as a percentage of mutual fund assets under management and vary depending on the fund type and the basis upon which the fund was purchased: front-end, deferred sales charge or low load basis. Trailing commissions are generally not paid on non-retail series of mutual funds and institutional assets. Trailing commissions paid to dealers were \$53.7 million in the three months ended June 30, 2008, a decrease of \$5.4 million or 9.1% from

\$59.1 million last year. Trailing commissions in the six-month period ended June 30, 2008 were \$106.4 million, a decrease of \$9.9 million or 8.5% from \$116.3 million in the comparative period last year. The decrease in trailing commissions in both the three- and six-month periods ended June 30, 2008 is consistent with the period over period decline in average mutual fund assets under management and the change in asset mix within Mackenzie's mutual funds. Trailing commissions as a percentage of average mutual fund assets under management were 47.4 basis points in the six-month period ended June 30, 2008, as compared to 48.6 basis points last year.

Non-commission expenses were \$70.8 million in the three months ended June 30, 2008, a decrease of \$2.7 million or 3.7% from \$73.5 million last year. Non-commission expenses in the six months ended June 30, 2008 were \$148.7 million, a decrease of \$0.9 million or 0.6% from \$149.6 million in 2007. Non-commission expenses include costs incurred by Mackenzie related to the administration, marketing and management of its mutual funds, as well as costs incurred in its account administration and trust company businesses. As a result of the implementation of the fixed rate administration fee on August 1, 2007, non-commission expenses for the three- and six-month periods ended June 30, 2008 also include additional costs that were previously borne by the mutual funds.

IGM Financial Inc.

Consolidated Financial Position

IGM Financial's total assets were \$8.0 billion as at June 30, 2008, compared to \$7.9 billion as at December 31, 2007.

The fair value of the Company's securities holdings, net of derivatives classified as fair value hedges, was \$643.4 million as at June 30, 2008 compared to \$706.6 million at December 31, 2007, a decrease of \$63.2 million. The fair value of derivatives classified as fair value hedges represented a reduction of \$7.0 million at June 30, 2008 and an increase of \$10.3 million at December 31, 2007 and are classified as Other Assets or Other Liabilities on the interim Consolidated Balance Sheets. Unrealized losses on the securities portfolio net of derivatives were \$18.5 million at June 30, 2008 compared to unrealized gains of \$23.2 million at December 31, 2007.

Fixed income securities are comprised of non-bank-sponsored asset-backed commercial paper (ABCP). The Company's original investment in ABCP totalled

\$50.2 million. The Company reduced the fair value of the ABCP to \$37.8 million by recording charges totalling \$9.9 million in 2007 and \$2.5 million in the current period. Refer to Note 2 of the interim Consolidated Financial Statements for additional information.

Loans, including mortgages and personal loans, increased by \$63.5 million to \$617.5 million at June 30, 2008 and represented 7.8% of total assets, compared to 7.0% at December 31, 2007. Residential mortgage loans related to the Company's mortgage banking operations increased \$72.9 million. These residential mortgage loans are funded primarily through sales to third parties, including bank-sponsored securitization trusts and MBS through the CMB Program, on a fully serviced basis. In the Company's deposit operations, personal loans increased by \$11.1 million while residential mortgage loans decreased by \$18.6 million in the six-month period to June 30, 2008.

Consolidated Liquidity and Capital Resources

LIQUIDITY

Cash and cash equivalents totalled \$1.16 billion at June 30, 2008 compared with \$1.18 billion at December 31, 2007. A significant portion of cash and cash equivalents and loans relates to the Company's deposit operations as shown in Table 8.

Excluding the Company's cash and cash equivalents related to its deposit operations, operating liquidity is required for:

- Financing ongoing operations, including the funding of selling commissions.
- Temporarily financing mortgages in its mortgage banking facility.

TABLE 8: ASSETS RELATED TO DEPOSIT OPERATIONS

(\$ millions)	JUNE 30 2008	DECEMBER 31 2007	CHANGE
Assets			
Cash and cash equivalents	\$ 584.8	\$ 519.6	12.5%
Loans	481.8	488.4	(1.4)
Total assets	\$ 1,066.6	\$ 1,008.0	5.8%
Liabilities and Shareholders' Equity			
Deposit liabilities	\$ 895.9	\$ 856.9	4.6%
Other liabilities – net	51.7	35.2	46.9
Shareholders' equity	119.0	115.9	2.7
Total liabilities and shareholders' equity	\$ 1,066.6	\$ 1,008.0	5.8%

- Meeting regular interest and dividend obligations related to long-term debt and preferred shares.
- Payment of quarterly dividends on its outstanding common shares.
- Maintaining liquidity requirements for regulated entities.
- Financing common share repurchases related to the Company's normal course issuer bid.

IGM Financial continues to generate significant cash flows from its operations. Earnings before interest, taxes, depreciation and amortization (EBITDA) totalled \$415.5 million for the three months ended June 30, 2008 compared to \$423.3 million in 2007, and represents a decrease of 1.8%. EBITDA totalled \$820.1 million for the six months ended June 30, 2008 compared to \$845.9 million in 2007, and represents a decrease of 3.1%.

Refer to the Financial Instruments section of this MD&A for information related to other sources of liquidity and to the Company's management of liquidity risk.

Cash Flows

Table 9 – Cash Flows is a summary of the Consolidated Statements of Cash Flows which forms part of the interim Consolidated Financial Statements for the three- and six-month periods ended June 30, 2008. Cash and cash equivalents increased \$64.1 million in the second quarter compared with a decrease of \$119.1 million in

2007. For the six-month period, cash and cash equivalents decreased \$24.0 million compared with a decrease of \$286.9 million in 2007.

Operating activities, before payment of commissions, generated \$290.0 million and \$433.6 million during the three- and six-month periods ended June 30, 2008, as compared to \$341.3 million and \$515.7 million in 2007. Cash commissions paid were \$73.9 million and \$165.2 million in the three- and six-month periods compared to \$82.2 million and \$199.6 million in 2007. While mutual fund sales decreased approximately 3% in the three-month period and 12% in the six-month period over the comparative periods in 2007, commissions paid decreased by 10% and 17%, respectively, reflecting an increase in the relative proportion in mutual fund assets purchased on a front-end basis compared to a deferred sales charge basis. Net cash flows from operating activities, net of commissions paid, was \$216.1 million and \$268.4 million for the three- and six-month periods ended June 30, 2008, as compared to \$259.1 million and \$316.1 million in 2007.

Financing activities during the quarter ended June 30, 2008 compared to the same period in 2007 related primarily to:

- A net decrease of \$44.1 million in deposits and certificates in 2008 compared to \$29.9 million in 2007. The net decrease in 2008 related to decreases in demand and term deposit levels.

TABLE 9: CASH FLOWS

(\$ millions)	THREE MONTHS ENDED JUNE 30			SIX MONTHS ENDED JUNE 30		
	2008	2007	CHANGE	2008	2007	CHANGE
Operating activities						
Before payment of commissions	\$ 290.0	\$ 341.3	(15.0)%	\$ 433.6	\$ 515.7	(15.9)%
Commissions paid	(73.9)	(82.2)	10.1	(165.2)	(199.6)	17.2
Net of commissions paid	216.1	259.1	(16.6)	268.4	316.1	(15.1)
Financing activities	(187.7)	(167.4)	(12.1)	(250.5)	(253.8)	1.3
Investing activities	35.7	(210.8)	N/M	(41.9)	(349.2)	88.0
Increase (decrease) in cash and cash equivalents	64.1	(119.1)	N/M	(24.0)	(286.9)	91.6
Cash and cash equivalents, beginning of period	1,092.2	1,157.7	(5.7)	1,180.3	1,325.5	(11.0)
Cash and cash equivalents, end of period	\$ 1,156.3	\$ 1,038.6	11.3%	\$ 1,156.3	\$ 1,038.6	11.3%

- Proceeds received on the issuance of common shares under the Company's stock option program of \$2.0 million in 2008 compared with \$6.7 million in 2007.
- The payment of regular common share dividends which increased to \$128.7 million in 2008 from \$113.3 million in 2007 as a result of increases in the Company's common share dividends.
- The purchase of 377,300 common shares in 2008 under IGM Financial's normal course issuer bid at a cost of \$17.0 million compared with the purchase of 585,900 common shares at a cost of \$31.0 million in 2007.

Financing activities during the six months ended June 30, 2008 compared to the same period in 2007 related primarily to:

- A net increase of \$39.1 million in deposits and certificates in 2008 compared to \$0.2 million in 2007. The net increase in 2008 related to increases in demand and term deposit levels.
- Proceeds received on the issuance of common shares under the Company's stock option program of \$8.0 million in 2008 compared with \$13.4 million in 2007.
- The payment of regular common share dividends which increased to \$250.2 million in 2008 from \$218.6 million in 2007 as a result of increases in the Company's common share dividends.
- The purchase of 1,092,300 common shares in 2008 under IGM Financial's normal course issuer bid at a cost of \$47.3 million compared with the purchase of 945,900 common shares at a cost of \$48.9 million in 2007.

Investing activities during the quarter ended June 30, 2008 compared to the same period in 2007 related primarily to:

- Purchases of securities totalling \$62.4 million and sales of securities with proceeds of \$97.2 million in 2008 compared with \$166.3 million and \$37.9 million, respectively, in 2007.
- Net increases in loans of \$438.6 million compared to \$425.6 million in 2007 related primarily to residential mortgages in the Company's mortgage banking operations.
- Net cash proceeds resulting from the securitization of residential mortgage loans through bank-sponsored securitization trusts and MBS of \$447.9 million in 2008 compared to \$347.3 million in 2007.

Investing activities during the six months ended June 30, 2008 compared to the same period in 2007 related primarily to:

- Purchases of securities totalling \$96.5 million and sales of securities with proceeds of \$134.4 million in 2008 compared with \$277.5 million and \$49.3 million, respectively, in 2007.
- Net increases in loans of \$781.6 million compared to \$771.1 million in 2007 related primarily to residential mortgages in the Company's mortgage banking operations.
- Net cash proceeds resulting from the securitization of residential mortgage loans through bank-sponsored securitization trusts and MBS of \$719.0 million in 2008 compared to \$657.9 million in 2007.

CAPITAL RESOURCES

The Company's capital management objective is to maximize shareholder returns while ensuring that the Company is capitalized in a manner which appropriately supports regulatory requirements, working capital needs and business expansion. The Company's capital management practices are focused on preserving the quality of its financial position by maintaining a solid capital base and a strong balance sheet. Capital of the Company consists of long-term debt, preferred shares and shareholders' equity.

The Company's capital is primarily utilized in its ongoing business operations to support working capital requirements, long-term investments made by the Company, business expansion and other strategic objectives. Subsidiaries subject to regulatory capital requirements include trust companies, securities dealers and mutual fund dealers. The Company's subsidiaries have complied with all regulatory capital requirements.

Capital management activities for the six months ended June 30, 2008 included: the repurchase of 1,092,300 common shares at a cost of \$47.3 million under the normal course issuer bid (Note 5 to the interim Consolidated Financial Statements); and the declaration of preferred share dividends of \$10.4 million and common share dividends of \$257.1 million. Changes in common share capital are reflected in the interim Consolidated Statements of Changes in Shareholders' Equity. Long-term debt of \$1.2 billion and preferred shares of \$360 million remain unchanged.

In the first quarter of 2008, Standard & Poor's (S&P) reviewed their ratings of IGM Financial's senior debt

and liabilities. The rating on the Company's senior debt and liabilities were maintained at "A+" with a stable outlook by S&P, reflecting the continuing quality of the Company's balance sheet and the strength of its operations. On July 17, 2008, the Dominion Bond Rating Service (DBRS) confirmed its rating at "A (high)" with a stable outlook.

FINANCIAL INSTRUMENTS

Changes in both the carrying values and fair values of financial instruments did not have a significant impact on the financial condition of the Company for the quarter ended June 30, 2008.

The Company actively manages risks that arise as a result of its use of financial instruments. These risks include liquidity, credit and market risk.

Liquidity Risk

Liquidity risk is the risk that the Company cannot meet a demand for cash or fund its obligations as they come due.

A key liquidity requirement for the Company is the funding of commissions paid on the sale of mutual funds. Commissions paid continue to be fully funded through ongoing cash flow from operations.

The Company also maintains sufficient liquidity to fund and temporarily hold mortgages. Through its mortgage operations, these mortgages are sold to third parties, including bank or Government of Canada sponsored securitization trusts, private placements, and a mutual fund managed by Investors Group, on a fully serviced basis. The Company's continued ability to fund residential mortgages through bank-sponsored securitization trusts and MBS is dependent on securitization market conditions that are subject to change.

Liquidity requirements for trust subsidiaries which engage in financial intermediary activities are based on policies approved by the investment and conduct review

committees of their respective Boards of Directors. As at June 30, 2008, liquidity for the trust subsidiaries was in compliance with these policies.

The Company's contractual maturities are reflected in Table 10.

In addition to IGM Financial's current balance of cash and cash equivalents, other potential sources of liquidity include the Company's lines of credit and portfolio of securities. The Company maintains uncommitted operating lines of credit totalling \$260 million with various Schedule I Canadian chartered banks. As at June 30, 2008, the Company had utilized \$100.0 million of its operating lines of credit. The Company has also demonstrated an ability to raise funds in domestic debt and equity markets. The Company's continued ability to access capital markets to raise funds is dependent on market conditions that are subject to change. The Company's exposure to and management of liquidity risk has not changed materially since December 31, 2007.

Credit Risk

Credit risk is the potential for financial loss to the Company if a counterparty in a transaction fails to meet its obligations. The Company's cash and cash equivalents, securities holdings, mortgage and personal loan portfolios, and derivatives are subject to credit risk. The Company monitors its credit risk management policies continuously to evaluate their effectiveness.

Cash and cash equivalents consist primarily of highly liquid temporary deposits with Canadian chartered banks, debt securities issued by the Canadian and provincial governments, bankers' acceptances and commercial paper. All non-bank-sponsored ABCP, which totalled \$37.8 million net of impairment charges and represents the maximum exposure to credit risk at June 30, 2008, is included in Securities. Refer to Note 2 to the interim Consolidated Financial Statements for information

TABLE 10: CONTRACTUAL OBLIGATIONS

As at June 30, 2008 (\$ millions)	DEMAND	LESS THAN 1 YEAR	1 - 5 YEARS	AFTER 5 YEARS	TOTAL
Deposits and Certificates	\$ 695.0	\$ 84.7	\$ 110.4	\$ 5.8	\$ 895.9
Long-term debt	—	—	450.0	750.0	1,200.0
Other Liabilities	99.9	14.6	36.0	—	150.5
Operating leases ⁽¹⁾	—	37.3	107.5	96.5	241.3
Total contractual obligations	\$ 794.9	\$ 136.6	\$ 703.9	\$ 852.3	\$ 2,487.7

(1) Includes office space and equipment used in the normal course of business. Lease payments are charged to earnings in the period of use.

related to the valuation of ABCP. The Company regularly reviews the credit ratings of its counterparties. The maximum exposure to credit risk on these financial instruments is their carrying value. The Company mitigates credit risk on these financial instruments by adhering to its Investment Policy that outlines credit risk parameters and concentration limits.

The Company regularly reviews the credit quality of the mortgage and personal loan portfolios and the adequacy of the general allowance. As at June 30, 2008 mortgages and personal loans totalled \$306.3 million and \$319.1 million, respectively. The allowance for credit losses of \$7.9 million at June 30, 2008 exceeded impaired mortgages and personal loans by \$7.2 million. As at June 30, 2008, the mortgage portfolios were geographically diverse, 100% residential and 60% insured. All loans are secured by underlying real estate or securities. The characteristics of the mortgage and personal loan portfolios have not changed materially since December 31, 2007.

The Company regularly reviews the credit quality of the mortgage loans securitized through bank-sponsored (Schedule I Chartered banks) or Government of Canada sponsored securitization trusts. The maximum exposure to credit risk attributable to securitized mortgage loans is equal to the value of the retained interests in the securitized loans, which was \$87.4 million at June 30, 2008.

The Company also regularly reviews the credit ratings of derivative financial instrument counterparties. Derivative contracts are either exchange traded or negotiated in the over-the-counter market on a diversified basis with Schedule I and Schedule II Chartered banks or bank-sponsored securitization trusts that are also counterparties to the Company's securitization transactions. During the second quarter of 2008, the Company increased the outstanding notional amount of derivative contracts by \$0.7 billion to \$5.3 billion. The exposure to credit risk, which is limited to the fair value of those instruments which are in a gain position, decreased to \$41.5 million at June 30, 2008 from \$64.6 million at March 31, 2008. This does not give effect to any netting agreements or collateral arrangements. Additional information related to the Company's utilization of derivative contracts can be found in Notes 1 and 17 to the Consolidated Financial Statements in the 2007 IGM Financial Inc. Annual Report.

The Company's exposure to and management of credit risk has not changed materially since December 31, 2007.

Market Risk

Market risk is the potential for loss to the Company from changes in the values of its financial instruments due to changes in interest rates, foreign exchange rates or equity prices. The Company's financial instruments are generally denominated in Canadian dollars, and do not have significant exposure to foreign exchange rates.

The Company is exposed to interest rate risk on its loan portfolio and on certain of the derivative financial instruments used in the Company's mortgage banking and intermediary operations. The objective of the Company's asset liability management is to control interest rate risk by actively managing its interest rate exposure. As at June 30, 2008, the total gap between one-year deposit assets and liabilities was within the Company's stated guidelines. The Company utilizes interest rate swaps in order to reduce the impact of fluctuating interest rates on its mortgage banking and intermediary operations, including exposures arising from interest rate swaps related to securitization arrangements. As at June 30, 2008, the impact of a 100-basis point change in interest rates to Net income would have been \$2.7 million.

The Company is exposed to equity price risk on its securities holdings and on certain of its derivative financial instruments. The Company adheres to an Investment Policy that outlines the objectives, constraints and parameters relating to its investing activities. This policy prescribes limits around the quality and concentration of investments held by the Company. Management regularly reviews the Company's investments to ensure all activities are in adherence to the Investment Policy, and regularly reviews the portfolio to identify holdings where there has been an other than temporary decline in value. The Company manages its exposure to equity price risk on its corporate securities portfolio by using a variety of derivative instruments including options and forward contracts.

The Company's securities holdings are classified as available for sale, therefore unrealized gains and losses on securities not designated as part of a hedging relationship are recorded in Other comprehensive income until realized. As at June 30, 2008, the impact of a 10% decrease in the value of the Company's securities portfolio would have been a \$42.0 million unrealized loss recorded in Other comprehensive income.

The Company's exposure to and management of interest rate and other price risk have not changed materially since December 31, 2007.

Details of each component of the financial instruments are contained in the various related notes to the Consolidated Financial Statements in the 2007 IGM Financial Inc. Annual Report.

OFF-BALANCE SHEET SECURITIZATION ARRANGEMENTS

There were no changes to the Company's liquidity management practices related to securitizations during the three-month period ended June 30, 2008. During the three months ended June 30, 2008, the Company entered

into securitization transactions with bank-sponsored securitization trusts and MBS through its mortgage banking operation with proceeds of \$447.9 million compared with \$347.3 million in 2007 as discussed in Note 4 to the interim Consolidated Financial Statements. Securitized loans serviced at June 30, 2008 totalled \$2,608.9 million compared with \$1,924.3 million in 2007. The fair value of the Company's retained interest was \$87.4 million at June 30, 2008 and \$27.5 million at June 30, 2007.

Outlook

MUTUAL FUND INDUSTRY ASSETS

At June 30, 2008, mutual fund industry assets in Canada were \$700.1 billion, an increase of 1.8% relative to March 31, 2008 and an increase of 0.4% relative to December 31, 2007. This \$12.5 billion increase in industry assets since March 31, 2008 reflected net cashflow of \$4.2 billion and an estimated \$8.3 billion in market appreciation for the three months. The \$2.9 billion increase in industry assets since December 31, 2007 reflected net cashflow of \$13.0 billion, an estimated \$14.1 billion in market depreciation for the six months and \$4.0 billion in mutual fund assets not previously reported through the Investment Funds Institute of Canada (IFIC).

OTHER RISK FACTORS

The Regulatory Environment

IGM is subject to complex and changing legal, taxation and regulatory requirements, including the requirements of agencies of the federal, provincial and territorial governments in Canada which regulate the Company and its activities. The principal regulators of the Company and its subsidiaries are the Canadian Securities Administrators, the Mutual Fund Dealers Association of Canada, the Investment Industry Regulatory Organization of Canada and the Office of the Superintendent of Financial Institutions. These and other regulatory bodies regularly adopt new laws, rules, regulations and policies that apply to the Company. Regulatory standards affecting the Company and the financial services industry are increasing. The Company and its subsidiaries are

subject to regular regulatory reviews as part of the normal ongoing process of oversight by the various regulators.

Failure to comply with laws, rules or regulations could lead to regulatory sanctions and civil liability, and may have an adverse reputational or financial effect on the Company. The Company manages regulatory risk through its efforts to promote a strong culture of compliance. It monitors regulatory developments and their impact on the Company. It also continues to develop and maintain compliance policies, processes and oversight, including specific communications on compliance and legal matters, training, testing, monitoring and reporting. The Audit Committee of the Company receives regular reporting on compliance initiatives and issues.

The Company supports regulatory efforts that will protect the interests of its clients and preserve the integrity and reputation of the industry and its members.

Contingencies

The Company is subject to legal actions, including class actions, arising in the normal course of its business. Three class actions related to alleged market timing trading activity in mutual funds of the companies have been commenced. Investors Group entered into settlement agreements in 2004 with a number of its securities regulators in respect of such market timing trading activity. Although it is difficult to predict the outcome of such legal actions, based on current knowledge and consultation with legal counsel, management does not expect the outcome of any of these matters, individually or in aggregate, to have a material adverse effect on the Company's consolidated financial position.

TABLE 11: TWELVE MONTH TRAILING REDEMPTION RATE FOR LONG-TERM FUNDS

As at June 30	2008	2007
IGM Financial Inc.		
Investors Group	7.6%	7.4%
Mackenzie	15.6%	14.2%
Counsel Group of Funds	11.9%	9.1%

Market Risk Related to Assets Under Management

Risks related to performance of the equity markets, changes in interest rates and changes in foreign currencies relative to the Canadian dollar can have a significant impact on the level and mix of mutual fund assets under management and sales. In addition, these factors can result in increased redemptions of mutual funds.

IGM Financial provides Consultants and independent financial advisors with a high level of service and support and a broad range of investment products based on asset classes, countries or regions, and investment management styles. These are key advantages in maintaining strong client relationships.

The mutual fund industry and financial advisors are committed to educating Canadian investors on the merits of financial planning, diversification and long-term investing. In periods of volatility our Consultants and independent financial advisors play a key role in assisting investors to maintain perspective and focus on their long-term objectives.

Redemption rates for long-term funds are summarized in Table 11.

Distribution Risk

Investors Group Consultant Network – Investors Group derives all of its mutual fund sales through its Consultant network. Investors Group Consultants have regular direct contact with clients which can lead to a strong and

personal client relationship based on the client’s confidence in that individual Consultant. The market for financial advisors is extremely competitive. The loss of a significant number of key Consultants could lead to the loss of client accounts which could have an adverse effect on Investors Group’s results of operations and business prospects. Investors Group is focused on growing its distribution network of Consultants as discussed in the Investors Group Review of the Business section of the MD&A in the 2007 IGM Financial Inc. Annual Report.

Mackenzie – Mackenzie derives substantially all of its mutual fund sales through independent financial advisors. Mackenzie’s ability to market its products is highly dependent on access to various distribution channels. These intermediaries generally offer their clients investment products in addition to, and in competition with Mackenzie. The inability to have such access could have a material adverse effect on Mackenzie’s operating results and business prospects. However, Mackenzie’s diverse portfolio of financial products and its long-term investment performance record, marketing, educational and service support has made Mackenzie one of Canada’s leading companies serving independent financial advisors. The factors are discussed further in the Mackenzie Review of the Business section of the MD&A in the 2007 IGM Financial Inc. Annual Report.

Accounting Estimates and Policies

SUMMARY OF CRITICAL ACCOUNTING ESTIMATES

There were no changes to the Company's critical accounting estimates from those reported at December 31, 2007.

CHANGES IN ACCOUNTING POLICIES

On January 1, 2008, the Company adopted CICA 1535, Capital Disclosures. This standard requires the disclosure of information related to the objectives, policies and processes for managing capital. See the Capital Resources section of this MD&A and Note 6 to the June 30, 2008 interim Consolidated Financial Statements for the disclosures required under CICA 1535.

On January 1, 2008, the Company adopted CICA 3862, Financial Instruments – Disclosure, and CICA 3863, Financial Instruments – Presentation, replacing CICA 3861. CICA 3862 requires enhanced disclosure of the nature and extent of the risks arising from financial instruments and how the Company manages those risks. CICA 3863 carries forward unchanged the presentation requirements of CICA 3861 with respect to financial

instruments. See the Financial Instruments section of this MD&A and Note 7 to the June 30, 2008 interim Consolidated Financial Statements for the disclosures required under CICA 3862.

FUTURE ACCOUNTING CHANGES

On January 1, 2009, the Company will adopt CICA 3064, Goodwill and Intangible Assets. This standard contains revised guidance for the recognition, measurement, presentation and disclosure of goodwill and intangible assets. The adoption of this standard is not expected to have a significant impact on the Company's financial position or results of operations.

The Canadian Accounting Standards Board (AcSB) has confirmed its plan to adopt all International Financial Reporting Standards, as published by the International Accounting Standards Board, on or by January 1, 2011. The Company will adopt all of the International Financial Reporting Standards in accordance with the AcSB's plan. The impact of the adoption of these standards is not known at this time.

Internal Control Over Financial Reporting

During the second quarter of 2008, there have been no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Other Information

RELATED PARTY TRANSACTIONS

There were no changes to the types of related party transactions from those reported at December 31, 2007. For further information on transactions involving related parties, see Notes 5 and 21 to the Consolidated Financial Statements in the 2007 IGM Financial Inc. Annual Report.

OUTSTANDING SHARE DATA

Outstanding shares of the Company as at June 30, 2008 of 263,457,882 are disclosed in Note 5 to the interim Consolidated Financial Statements. Outstanding shares of the Company as at July 29, 2008 totalled 263,480,932.

SEDAR

Additional information relating to IGM Financial Inc., including the Company's most recent financial statements and Annual Information Form, is available at www.sedar.com.

Interim Consolidated Financial Statements

Consolidated Statements of Income

<i>(unaudited)</i> <i>(in thousands of dollars, except shares and per share amounts)</i>	THREE MONTHS ENDED JUNE 30		SIX MONTHS ENDED JUNE 30	
	2008	2007	2008	2007
Fee and net investment income				
Management	\$ 503,320	\$ 530,466	\$ 993,969	\$ 1,042,302
Administration	89,401	84,676	176,903	168,433
Distribution	72,395	61,943	148,082	124,112
Net investment income and other	55,939	44,785	116,783	107,814
Total fee and net investment income	721,055	721,870	1,435,737	1,442,661
Operating expenses				
Commission expense	234,803	236,251	469,797	467,655
Non-commission expense	162,500	154,110	329,911	311,309
Interest expense	21,990	22,036	43,980	43,887
Total operating expenses	419,293	412,397	843,688	822,851
Income before income taxes, non-controlling interest and proportionate share of affiliate's gain	301,762	309,473	592,049	619,810
Income taxes	85,277	92,794	163,832	191,941
Income before non-controlling interest and proportionate share of affiliate's gain	216,485	216,679	428,217	427,869
Non-controlling interest	387	825	916	1,466
Net income before proportionate share of affiliate's gain	216,098	215,854	427,301	426,403
Proportionate share of affiliate's gain <i>(Note 3)</i>	25,003	–	25,003	–
Net income	\$ 241,101	\$ 215,854	\$ 452,304	\$ 426,403
Average number of common shares <i>(in thousands)</i> <i>(Note 12)</i>				
– Basic	263,609	264,837	263,863	264,891
– Diluted	265,751	267,709	265,934	267,628
Earnings per share <i>(in dollars)</i> <i>(Note 12)</i>				
Excluding proportionate share of affiliate's gain				
– Basic	\$ 0.82	\$ 0.82	\$ 1.62	\$ 1.61
– Diluted	\$ 0.81	\$ 0.81	\$ 1.61	\$ 1.59
Including proportionate share of affiliate's gain				
– Basic	\$ 0.91	\$ 0.82	\$ 1.71	\$ 1.61
– Diluted	\$ 0.91	\$ 0.81	\$ 1.70	\$ 1.59

(See accompanying notes to interim consolidated financial statements.)

Consolidated Balance Sheets

<i>(unaudited)</i> <i>(in thousands of dollars)</i>	JUNE 30 2008	DECEMBER 31 2007
Assets		
Cash and cash equivalents	\$ 1,156,265	\$ 1,180,284
Securities <i>(Note 2)</i>	650,431	696,279
Loans	617,487	553,947
Investment in affiliate	625,052	560,683
Deferred selling commissions	992,399	989,784
Other assets	517,739	465,089
Intangible assets	1,027,209	1,028,731
Goodwill	2,391,110	2,383,798
	\$ 7,977,692	\$ 7,858,595
Liabilities		
Deposits and certificates	\$ 895,947	\$ 856,895
Other liabilities	817,725	863,961
Future income taxes	410,018	414,756
Long-term debt	1,200,000	1,200,000
Preferred shares <i>(Note 5)</i>	360,000	360,000
	3,683,690	3,695,612
Shareholders' Equity		
Common shares	1,506,538	1,504,290
Contributed surplus	25,631	22,175
Retained earnings	2,832,972	2,678,618
Accumulated other comprehensive loss	(71,139)	(42,100)
	4,294,002	4,162,983
	\$ 7,977,692	\$ 7,858,595

(See accompanying notes to interim consolidated financial statements.)

Consolidated Statements of Changes in Shareholders' Equity

<i>(unaudited)</i> <i>(in thousands of dollars)</i>	THREE MONTHS ENDED JUNE 30		SIX MONTHS ENDED JUNE 30	
	2008	2007	2008	2007
Common shares <i>(Note 5)</i>				
Balance, beginning of period	\$ 1,506,404	\$ 1,498,928	\$ 1,504,290	\$ 1,493,954
Issued under stock option plan	2,176	7,527	8,485	14,538
Purchased for cancellation	(2,042)	(3,327)	(6,237)	(5,364)
Balance, end of period	1,506,538	1,503,128	1,506,538	1,503,128
Contributed surplus				
Balance, beginning of period	23,775	16,894	22,175	15,339
Stock options				
Current period expense	2,030	2,115	3,956	3,990
Exercised	(174)	(815)	(500)	(1,135)
Balance, end of period	25,631	18,194	25,631	18,194
Retained earnings				
Balance, beginning of period				
As previously reported	2,734,043	2,429,515	2,678,618	2,308,380
Reclassification to accumulated other comprehensive income	-	-	-	39,777
As restated	2,734,043	2,429,515	2,678,618	2,348,157
Net income	241,101	215,854	452,304	426,403
Common dividends	(128,499)	(113,156)	(257,096)	(226,468)
Common share cancellation excess and other <i>(Note 5)</i>	(13,673)	(43,398)	(40,854)	(59,277)
Balance, end of period	2,832,972	2,488,815	2,832,972	2,488,815
Accumulated other comprehensive income (loss) <i>(Note 8)</i>				
Balance, beginning of period	(78,587)	13,414	(42,100)	(39,777)
Change in accounting policy	-	-	-	46,339
Other comprehensive income (loss)	7,448	13,465	(29,039)	20,317
Balance, end of period	(71,139)	26,879	(71,139)	26,879
Total Shareholders' Equity	\$ 4,294,002	\$ 4,037,016	\$ 4,294,002	\$ 4,037,016

(See accompanying notes to interim consolidated financial statements.)

Consolidated Statements of Comprehensive Income

<i>(unaudited)</i> <i>(in thousands of dollars)</i>	THREE MONTHS ENDED JUNE 30		SIX MONTHS ENDED JUNE 30	
	2008	2007	2008	2007
Net income	\$ 241,101	\$ 215,854	\$ 452,304	\$ 426,403
Other comprehensive income (loss), net of tax <i>(Note 8)</i>				
Net unrealized gains (losses) on available for sale securities:				
Unrealized gains (losses)	3,119	15,136	(20,210)	18,431
Reclassification adjustment for (gains) losses included in net income	(10,162)	(19,402)	(18,324)	(56,134)
	(7,043)	(4,266)	(38,534)	(37,703)
Net unrealized gains (losses) on cash flow hedges				
Unrealized gains (losses)	-	(182)	-	1,952
Reclassification adjustment for (gain) loss included in net income	-	11,510	-	33,083
	-	11,328	-	35,035
Other comprehensive income (OCI) related to investment in affiliate and other	14,491	6,403	9,495	22,985
	7,448	13,465	(29,039)	20,317
Comprehensive income	\$ 248,549	\$ 229,319	\$ 423,265	\$ 446,720

(See accompanying notes to interim consolidated financial statements.)

Consolidated Statements of Cash Flows

<i>(unaudited)</i> <i>(in thousands of dollars)</i>	THREE MONTHS ENDED JUNE 30		SIX MONTHS ENDED JUNE 30	
	2008	2007	2008	2007
Operating activities				
Net income	\$ 241,101	\$ 215,854	\$ 452,304	\$ 426,403
Adjustments to determine net cash from operating activities				
Future income taxes	(12,620)	(7,453)	1,652	12,114
Commission amortization	81,043	81,920	162,590	162,605
Amortization of capital and intangible assets	6,624	5,723	13,282	11,367
Proportionate share of affiliate's gain <i>(Note 3)</i>	(25,003)	-	(25,003)	-
Changes in operating assets and liabilities and other	(1,129)	45,305	(171,266)	(96,702)
	290,016	341,349	433,559	515,787
Commissions paid	(73,866)	(82,224)	(165,205)	(199,631)
	216,150	259,125	268,354	316,156
Financing activities				
Net (decrease) increase in deposits and certificates	(44,072)	(29,874)	39,052	232
Issue of common shares	2,002	6,712	7,985	13,403
Common dividends paid	(128,660)	(113,313)	(250,189)	(218,597)
Common shares purchased for cancellation	(16,998)	(30,951)	(47,345)	(48,853)
	(187,728)	(167,426)	(250,497)	(253,815)
Investing activities				
Purchase of securities	(62,384)	(166,289)	(96,464)	(277,494)
Proceeds from the sale of securities	97,248	37,871	134,359	49,281
Net increase in loans	(438,609)	(425,624)	(781,563)	(771,071)
Proceeds from securitizations <i>(Note 4)</i>	447,864	347,266	719,036	657,878
Net additions to capital assets	(8,302)	(3,876)	(17,101)	(7,620)
Other	(126)	(135)	(143)	(135)
	35,691	(210,787)	(41,876)	(349,161)
Increase (decrease) in cash and cash equivalents	64,113	(119,088)	(24,019)	(286,820)
Cash and cash equivalents, beginning of period	1,092,152	1,157,736	1,180,284	1,325,468
Cash and cash equivalents, end of period	\$ 1,156,265	\$ 1,038,648	\$ 1,156,265	\$ 1,038,648
Cash	\$ 92,381	\$ 93,619	\$ 92,381	\$ 93,619
Cash equivalents	1,063,884	945,029	1,063,884	945,029
	\$ 1,156,265	\$ 1,038,648	\$ 1,156,265	\$ 1,038,648
Supplemental disclosure of cash flow information				
Amount of interest paid during the period	\$ 42,562	\$ 43,136	\$ 64,723	\$ 65,577
Amount of income taxes paid during the period	\$ 126,888	\$ 91,030	\$ 286,042	\$ 230,596

(See accompanying notes to interim consolidated financial statements.)

Notes to the Interim Consolidated Financial Statements

JUNE 30, 2008 (unaudited) (in thousands of dollars, except shares and per share amounts)

1. SIGNIFICANT ACCOUNTING POLICIES

The interim unaudited Consolidated Financial Statements have been prepared in accordance with Canadian generally accepted accounting principles, using the same accounting policies as set out in Note 1 to the Consolidated Financial Statements for the year ended December 31, 2007, except as noted below. These interim unaudited Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and Notes thereto in the Company's Annual Report dated December 31, 2007.

Changes in accounting policies

On January 1, 2008, the Company adopted CICA 1535, Capital Disclosures. This standard requires the disclosure of information related to the objectives, policies and processes for managing capital.

On January 1, 2008, the Company adopted CICA 3862, Financial Instruments – Disclosures and CICA 3863, Financial Instruments – Presentation, replacing CICA 3861. CICA 3862 requires enhanced disclosure of the nature and extent of the risks arising from financial instruments and how the Company manages those risks. CICA 3863 carries forward unchanged the presentation requirements of CICA 3861 with respect to financial instruments.

Future accounting changes

On January 1, 2009, the Company will adopt CICA 3064, Goodwill and Intangible Assets. This standard contains revised guidance for the recognition, measurement, presentation and disclosure of goodwill and intangible assets. The adoption of this standard is not expected to have a significant impact on the Company's financial position or results of operations.

The Canadian Accounting Standards Board (AcSB) has confirmed its plan to adopt all International Financial Reporting Standards, as published by the International Accounting Standards Board, on or by January 1, 2011. The Company will adopt all of the International Financial Reporting Standards in accordance with the AcSB's plan. The impact of the adoption of these standards is not known at this time.

Comparative figures

Certain comparative figures have been reclassified to conform with the current period's financial statement presentation.

2. SECURITIES

	JUNE 30, 2008		DECEMBER 31, 2007	
	COST	FAIR VALUE	COST	FAIR VALUE
Common shares	\$ 600,901	\$ 590,086	\$ 614,102	\$ 626,719
Investments in proprietary mutual funds	21,720	22,554	26,981	29,269
Fixed income securities	37,791	37,791	40,291	40,291
	\$ 660,412	\$ 650,431	\$ 681,374	\$ 696,279

Common shares are classified as available for sale and therefore unrealized gains and losses not designated as part of a hedging relationship are recorded in Other comprehensive income until realized. As at June 30, 2008, net unrealized losses on common shares were \$10.8 million which was comprised of unrealized gains of \$62.5 million and unrealized losses of \$73.3 million. Unrealized gains and losses on common shares not designated as part of a hedging relationship and included above were \$53.8 million and \$71.8 million respectively and are reported in Accumulated other comprehensive income. Common shares are measured periodically, or more frequently when conditions warrant, to determine whether there is objective evidence of an other-than-temporary impairment in value. Changes in fair value were mainly caused by market price fluctuations. The Company has the ability and intent to hold these securities for a period of time sufficient to allow for any recovery of their fair value. As at June 30, 2008, the Company concluded that the gross unrealized losses were temporary.

Fixed income securities are comprised of non-bank-sponsored asset-backed commercial paper (ABCP). The Company's original investment in ABCP totalled \$50.2 million. The Company reduced the fair value of the ABCP to \$37.8 million by recording charges totalling \$9.9 million in 2007 and \$2.5 million in the current quarter.

2. SECURITIES *(continued)*

On December 23, 2007, the Pan-Canadian Investors Committee, consisting of major investors, announced a proposed restructuring of the ABCP. Investors received an Information Statement on March 20, 2008 which provided details on the proposed restructuring and the types and quantities of notes that will be issued to investors. A vote of the holders of the ABCP approving the restructuring occurred on April 25, 2008, and on June 25, 2008 a court order sanctioning the restructuring of the ABCP was made pursuant to the Companies' Creditors Arrangement Act (CCAA). The sanction order remains subject to appeals by certain of the holders of the ABCP, and the restructuring is not expected to be implemented until all appeals have been finally resolved.

The proposed restructuring plan extends the maturity of the ABCP to provide for a maturity similar to that of the underlying assets. Trusts with ABCP supported in whole or in part by synthetic assets will pool their assets and note holders will receive senior Class A-1 and Class A-2 and subordinated Class B and Class C long-term floating rate notes. Trusts with ABCP supported by assets that have an exposure to US mortgages and sub-prime mortgages for which the credit quality is uncertain, will be restructured on a series-by-series basis, with each series maintaining its separate exposure to its own assets. Note holders with exposure to this asset class will receive IA Tracking long-term floating rate notes.

Based on the details provided in the Information Statement, a significant portion of the Company's investment in ABCP is represented by a combination of leveraged collateralized debt, synthetic assets and traditional securitized assets. On restructuring, the Company's allocation of senior Class A-1 and Class A-2 long-term floating rate notes will represent in excess of 75% of the Company's original investment in ABCP. The senior notes were assigned a provisional rating of AA by the Dominion Bond Rating Service and have a maturity date of December 2016.

The Company's valuation of the ABCP was based on its assessment of the prevailing conditions at June 30, 2008. The estimated fair value reflects the allocation of the floating rate notes the Company expects to receive having a duration of approximately 7.25 years. The Company estimated the fair value of the senior and subordinated notes by discounting the expected cash flows at yields comparable to prevailing market yields and credit spreads available for securities with similar characteristics to the restructured notes and other market inputs reflecting the Company's best available information. The fair value of the IA Tracking long-term floating rate notes was estimated using observable market inputs from independent pricing sources or by discounted expected cash flows reflecting the Company's best available information, including reference to prevailing market yields on debt instruments in the Canadian market.

The Canadian market for non-bank-sponsored ABCP has not had a significant impact on the Company's operations or financial condition. As at June 30, 2008, an increase in the estimated discount rates of 100 basis points would reduce net income by \$2.6 million.

3. PROPORTIONATE SHARE OF AFFILIATE'S GAIN

In the second quarter of 2008, the Company's affiliate, Great-West Lifeco Inc. (Lifeco), recorded an after-tax gain on the sale of its healthcare business, Great-West Healthcare. Lifeco reported the gain in Net income from discontinued operations in the Summary of Consolidated Operations included in Lifeco's interim Consolidated Financial Statements. The Company's proportionate share of the after-tax gain on the sale was \$25.0 million.

4. SECURITIZATIONS

The Company securitizes residential mortgages through bank or Government of Canada sponsored securitization trusts. During the second quarter, the Company commenced utilization of the mortgage-backed securities (MBS) program. MBS are sold to a trust that issues securities to investors through the Canada Mortgage Bond Program (CMB Program), which is sponsored by the Canada Mortgage and Housing Corporation. Pre-tax gains (losses) on the sale of mortgages are reported in Net investment income and other in the Consolidated Statements of Income.

Securitization activities for the three- and six-month periods ended June 30, 2008 and 2007 were as follows:

4. SECURITIZATIONS *(continued)*

	THREE MONTHS ENDED JUNE 30		SIX MONTHS ENDED JUNE 30	
	2008	2007	2008	2007
Residential mortgages securitized	\$ 450,169	\$ 350,722	\$ 722,830	\$ 664,414
Net cash proceeds	447,864	347,267	719,036	657,878
Fair value of retained interests	13,534	5,230	23,913	13,698
Pre-tax gain (loss) on sales	7,435	(904)	14,152	2,123

5. SHARE CAPITAL

Issued and outstanding

	JUNE 30, 2008		JUNE 30, 2007	
	SHARES	STATED VALUE	SHARES	STATED VALUE
First preferred shares, Series A	14,400,000	\$ 360,000	14,400,000	\$ 360,000
Common shares				
Balance, beginning of period	264,192,998	\$ 1,504,290	264,865,938	\$ 1,493,954
Issued under Stock Option Plan	357,184	8,485	573,881	14,538
Purchased for cancellation	(1,092,300)	(6,237)	(945,900)	(5,364)
Balance, end of period	263,457,882	\$ 1,506,538	264,493,919	\$ 1,503,128

Normal course issuer bid

The Company commenced a normal course issuer bid, effective for one year, on March 22, 2008. Under this bid, the Company may purchase up to 13.2 million or 5% of its common shares outstanding as at March 14, 2008. In the second quarter of 2008, 357,300 shares were purchased at a cost of \$16.0 million, and during the six months ended June 30, 2008, 1,092,300 shares were purchased at a cost of \$47.3 million. The premium paid to purchase the shares in excess of the stated value was charged to Retained earnings.

On March 22, 2007, the Company commenced a normal course issuer bid, effective for one year, authorizing it to purchase up to 13.3 million or 5% of its common shares outstanding as at March 14, 2007. In the second quarter of 2007, 585,900 shares were purchased at a cost of \$31.0 million, and during the six months ended June 30, 2007, 945,900 shares were purchased at a cost of \$48.9 million. The premium paid to purchase the shares in excess of the stated value was charged to Retained earnings.

6. CAPITAL MANAGEMENT

The Company's capital management objective is to maximize shareholder returns while ensuring that the Company is capitalized in a manner which appropriately supports regulatory requirements, working capital needs and business expansion. The Company's capital management practices are focused on preserving the quality of its financial position by maintaining a solid capital base and a strong balance sheet. Capital of the Company consists of long-term debt, preferred shares and shareholders' equity.

The Company's capital is primarily utilized in its ongoing business operations to support working capital requirements, long-term investments made by the Company, business expansion and other strategic objectives. Subsidiaries subject to regulatory capital requirements include trust companies, securities dealers and mutual fund dealers. The Company's subsidiaries have complied with all regulatory capital requirements.

Capital management activities for the six months ended June 30, 2008 included: the repurchase of 1,092,300 common shares at a cost of \$47.3 million under the normal course issuer bid (Note 4); and the declaration of preferred share dividends of \$10.4 million and common share dividends of \$257.1 million. Changes in common share capital are reflected in the Consolidated Statements of Changes in Shareholders' Equity. Long-term debt of \$1.2 billion and preferred shares of \$360 million remain unchanged.

7. RISK MANAGEMENT

The Company actively manages risks that arise as a result of its use of financial instruments. These risks include liquidity, credit and market risk.

Liquidity Risk

Liquidity risk is the risk that the Company cannot meet a demand for cash or fund its obligations as they come due.

A key liquidity requirement for the Company is the funding of commissions paid on the sale of mutual funds. Commissions paid continue to be fully funded through ongoing cash flow from operations.

The Company also maintains sufficient liquidity to fund and temporarily hold mortgages. Through its mortgage operations, these mortgages are sold to third parties, including bank or Government of Canada sponsored securitization trusts, private placements, and a mutual fund managed by Investors Group. During the second quarter of 2008, the Company expanded its funding sources for residential mortgages through the creation and sale of mortgage-backed securities (MBS) sold through the CMB Program (refer to Note 3 – Securitizations). All mortgages are sold on a fully-serviced basis. The Company's continued ability to fund residential mortgages through bank-sponsored securitization trusts and MBS is dependent on securitization market conditions that are subject to change.

Liquidity requirements for trust subsidiaries which engage in financial intermediary activities are based on policies approved by the investment and conduct review committees of their respective Boards of Directors. As at June 30, 2008, liquidity for the trust subsidiaries was in compliance with these policies.

The Company's contractual maturities were as follows:

As at June 30, 2008 (\$ millions)	DEMAND	LESS THAN 1 YEAR	1 – 5 YEARS	AFTER 5 YEARS	TOTAL
Deposits and certificates	\$ 695.0	\$ 84.7	\$ 110.4	\$ 5.8	\$ 895.9
Long-term debt	–	–	450.0	750.0	1,200.0
Other liabilities	99.9	14.6	36.0	–	150.5
Operating leases ⁽¹⁾	–	37.3	107.5	96.5	241.3
Total contractual obligations	\$ 794.9	\$ 136.6	\$ 703.9	\$ 852.3	\$ 2,487.7

(1) Includes office space and equipment used in the normal course of business.
Lease payments are charged to earnings in the period of use.

In addition to IGM Financial's current balance of cash and cash equivalents, other potential sources of liquidity include the Company's lines of credit and portfolio of securities. The Company maintains uncommitted operating lines of credit totalling \$260 million with various Schedule I Canadian chartered banks. The Company has also demonstrated an ability to raise funds in domestic debt and equity markets. The Company's continued ability to access capital markets to raise funds is dependent on market conditions that are subject to change. The Company's exposure to and management of liquidity risk has not changed materially since December 31, 2007.

Credit Risk

Credit risk is the potential for financial loss to the Company if a counterparty in a transaction fails to meet its obligations. The Company's cash and cash equivalents, securities holdings, mortgage and personal loan portfolios, and derivatives are subject to credit risk. The Company monitors its credit risk management policies continuously to evaluate their effectiveness.

Cash and cash equivalents consist primarily of highly liquid temporary deposits with Canadian chartered banks, debt securities issued by the Canadian and provincial governments, bankers' acceptances and commercial paper. All non-bank-sponsored ABCP, which totalled \$37.8 million net of impairment charges and represents the maximum exposure to credit risk at June 30, 2008, is included in Securities. Refer to Note 2 for information related to the valuation of ABCP. The Company regularly reviews the credit ratings of its counterparties. The maximum exposure to credit risk on these financial instruments is their carrying value. The Company mitigates credit risk on these financial instruments by adhering to its Investment Policy that outlines credit risk parameters and concentration limits.

7. RISK MANAGEMENT *(continued)*

The Company regularly reviews the credit quality of the mortgage and personal loan portfolios and the adequacy of the general allowance. As at June 30, 2008 mortgages and personal loans totalled \$306.3 million and \$319.1 million, respectively. The allowance for credit losses of \$7.9 million at June 30, 2008 exceeded impaired mortgages and personal loans by \$7.2 million. As at June 30, 2008, the mortgage portfolios were geographically diverse, 100% residential and 60% insured. All loans are secured by underlying real estate or securities. The characteristics of the mortgage and personal loan portfolios have not changed materially since December 31, 2007.

The Company regularly reviews the credit quality of the mortgage loans securitized through bank-sponsored (Schedule I Chartered banks) or Government of Canada sponsored securitization trusts. The maximum exposure to credit risk attributable to securitized mortgage loans is equal to the value of the retained interests in the securitized loans, which was \$87.4 million at June 30, 2008.

The Company also regularly reviews the credit ratings of derivative financial instrument counterparties. Derivative contracts are either exchange traded or negotiated in the over-the-counter market on a diversified basis with Schedule I and Schedule II Chartered banks or bank-sponsored securitization trusts that are also counterparties to the Company's securitization transactions. The exposure to credit risk, which is limited to the fair value of those instruments which were in a gain position, was \$41.5 million at June 30, 2008. This does not give effect to any netting agreements or collateral arrangements.

The Company's exposure to and management of credit risk has not changed materially since December 31, 2007.

Market Risk

Market risk is the potential for loss to the Company from changes in the values of its financial instruments due to changes in interest rates, foreign exchange rates or equity prices. The Company's financial instruments are generally denominated in Canadian dollars, and do not have significant exposure to changes in foreign exchange rates.

The Company is exposed to interest rate risk on its loan portfolio and on certain of the derivative financial instruments used in the Company's mortgage banking and intermediary operations. The objective of the Company's asset liability management is to control interest rate risk by actively managing its interest rate exposure. As at June 30, 2008, the total gap between one-year deposit assets and liabilities was within the Company's stated guidelines. The Company utilizes interest rate swaps in order to reduce the impact of fluctuating interest rates on its mortgage banking and intermediary operations, including exposures arising from interest rate swaps related to securitization arrangements. As at June 30, 2008, the impact of a 100-basis point change in interest rates to Net income would have been \$2.7 million.

The Company is exposed to equity price risk on its securities holdings and on certain of its derivative financial instruments. The Company adheres to an Investment Policy that outlines the objectives, constraints and parameters relating to its investing activities. This policy prescribes limits around the quality and concentration of investments held by the Company. Management regularly reviews the Company's investments to ensure all activities are in adherence to the Investment Policy, and regularly reviews the portfolio to identify holdings where there has been an other than temporary decline in value. The Company manages its exposure to equity price risk on its corporate securities portfolio by using a variety of derivative instruments including options and forward contracts.

The Company's securities holdings are classified as available for sale, therefore unrealized gains and losses on securities not designated as part of a hedging relationship are recorded in Other comprehensive income until realized. As at June 30, 2008, the impact of a 10% decrease in the value of the Company's securities portfolio would have been a \$42.0 million unrealized loss recorded in Other comprehensive income.

The Company's exposure to and management of interest rate and other price risk have not changed materially since December 31, 2007.

8. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Three months ended June 30	NET UNREALIZED GAINS (LOSSES), NET OF TAX			TOTAL
	AVAILABLE FOR SALE SECURITIES	CASH FLOW HEDGES	OCI RELATED TO INVESTMENT IN AFFILIATE AND OTHER	
2008				
Balance, beginning of period	\$ (13,157)	\$ –	\$ (65,430)	\$ (78,587)
Other comprehensive income (loss)	(7,043)	–	14,491	7,448
Balance, end of period	\$ (20,200)	\$ –	\$ (50,939)	\$ (71,139)
2007				
Balance, beginning of period	\$ 47,937	\$ (11,328)	\$ (23,195)	\$ 13,414
Other comprehensive income (loss)	(4,266)	11,328	6,403	13,465
Balance, end of period	\$ 43,671	\$ –	\$ (16,792)	\$ 26,879

Six months ended June 30	NET UNREALIZED GAINS (LOSSES), NET OF TAX			TOTAL
	AVAILABLE FOR SALE SECURITIES	CASH FLOW HEDGES	OCI RELATED TO INVESTMENT IN AFFILIATE AND OTHER	
2008				
Balance, beginning of period	\$ 18,334	\$ –	\$ (60,434)	\$ (42,100)
Other comprehensive income (loss)	(38,534)	–	9,495	(29,039)
Balance, end of period	\$ (20,200)	\$ –	\$ (50,939)	\$ (71,139)
2007				
Balance, beginning of period	\$ –	\$ –	\$ (39,777)	\$ (39,777)
Change in accounting policy	81,374	(35,035)	–	46,339
Other comprehensive income (loss)	(37,703)	35,035	22,985	20,317
Balance, end of period	\$ 43,671	\$ –	\$ (16,792)	\$ 26,879

9. INCOME TAXES ON COMPONENTS OF OTHER COMPREHENSIVE INCOME (LOSS)

	THREE MONTHS ENDED JUNE 30		SIX MONTHS ENDED JUNE 30	
	2008	2007	2008	2007
Net unrealized gains (losses) on available for sale securities	\$ 1,065	\$ 1,529	\$ 6,509	\$ 8,869
Net unrealized gains (losses) on cash flow hedges	–	(2,431)	–	(7,519)
Total income tax recovery (expense)	\$ 1,065	\$ (902)	\$ 6,509	\$ 1,350

10. STOCK-BASED COMPENSATION

	JUNE 30 2008	DECEMBER 31 2007
Common share options		
– Outstanding	9,592,491	9,085,730
– Exercisable	5,289,945	4,768,705

10. STOCK-BASED COMPENSATION *(continued)*

In the second quarter of 2008, the Company granted 68,040 options to employees (2007 – nil). In the six months ended June 30, 2008, the company granted 1,068,270 options to employees (2007 – 1,565,820). A portion of the options granted to employees are subject to performance targets. The weighted-average fair value of time vesting options granted during the six months ended June 30, 2008 has been estimated at \$5.43 per option (2007 – \$8.64) using the Black-Scholes option pricing model. The weighted-average fair value of performance based options granted during the six months ended June 30, 2008 has been estimated at \$1.62 per option (2007 – \$4.63) using a barrier option pricing model. The assumptions used in these valuation models include: (i) risk-free interest rate of 3.28% (2007 – 3.97%), (ii) expected option life of six years (2007 – six years), (iii) expected volatility of 20.00% (2007 – 20.00%) and (iv) expected dividend yield of 4.50% (2007 – 3.36%).

The Company recorded compensation expense related to its stock option program of \$1.8 million (2007 – \$2.0 million) in the second quarter and \$3.6 million (2007 – \$3.7 million) for the six months ended June 30, 2008.

11. EMPLOYEE FUTURE BENEFITS

The Company recorded pension and other post-retirement benefits expense as follows:

	THREE MONTHS ENDED JUNE 30		SIX MONTHS ENDED JUNE 30	
	2008	2007	2008	2007
Pension expense	\$ (646)	\$ (187)	\$ (1,292)	\$ (374)
Other post-retirement benefits expense	1,298	1,219	2,596	2,439
Total	\$ 652	\$ 1,032	\$ 1,304	\$ 2,065

12. EARNINGS PER COMMON SHARE

	THREE MONTHS ENDED JUNE 30		SIX MONTHS ENDED JUNE 30	
	2008	2007	2008	2007
Earnings				
Net income before proportionate share of affiliate's gain	\$ 216,098	\$ 215,854	\$ 427,301	\$ 426,403
Proportionate share of affiliate's gain	25,003	–	25,003	–
Net income	\$ 241,101	\$ 215,854	\$ 452,304	\$ 426,403
Number of common shares <i>(in thousands)</i>				
Average number of common shares outstanding	263,609	264,837	263,863	264,891
Add: Potential exercise of outstanding stock options	2,142	2,872	2,071	2,737
Average number of common shares outstanding – Diluted basis	265,751	267,709	265,934	267,628
Earnings per common share <i>(in dollars)</i>				
Excluding proportionate share of affiliate's gain				
– Basic	\$ 0.82	\$ 0.82	\$ 1.62	\$ 1.61
– Diluted	\$ 0.81	\$ 0.81	\$ 1.61	\$ 1.59
Including proportionate share of affiliate's gain				
– Basic	\$ 0.91	\$ 0.82	\$ 1.71	\$ 1.61
– Diluted	\$ 0.91	\$ 0.81	\$ 1.70	\$ 1.59

In certain circumstances, the preferred shares are convertible into common shares. These conversions are not included in the calculation of diluted earnings per share as the Company has the option to settle in cash instead of shares.

13. SEGMENTED INFORMATION

	2008			
Three months ended June 30	INVESTORS GROUP	MACKENZIE	CORPORATE AND OTHER	TOTAL
Fee and net investment income				
Management	\$ 290,556	\$ 202,129	\$ 10,635	\$ 503,320
Administration	55,125	33,896	380	89,401
Distribution	38,241	8,917	25,237	72,395
Net investment income and other	42,367	6,089	7,483	55,939
	426,289	251,031	43,735	721,055
Operating expenses				
Commissions	120,772	90,789	23,242	234,803
Non-commission	81,220	70,877	10,403	162,500
	201,992	161,666	33,645	397,303
Earnings before undernoted	\$ 224,297	\$ 89,365	\$ 10,090	323,752
Interest expense				21,990
Income before income taxes, non-controlling interest and proportionate share of affiliate's gain				301,762
Income taxes				85,277
Income before non-controlling interest and proportionate share of affiliate's gain				216,485
Non-controlling interest				387
Net income before proportionate share of affiliate's gain				216,098
Proportionate share of affiliate's gain				25,003
Net income				\$ 241,101
				2007
Three months ended June 30	INVESTORS GROUP	MACKENZIE	CORPORATE AND OTHER	TOTAL
Fee and net investment income				
Management	\$ 298,991	\$ 219,894	\$ 11,581	\$ 530,466
Administration	48,818	35,252	606	84,676
Distribution	31,936	7,406	22,601	61,943
Net investment income and other	26,999	6,255	11,531	44,785
	406,744	268,807	46,319	721,870
Operating expenses				
Commissions	115,617	99,208	21,426	236,251
Non-commission	71,564	73,485	9,061	154,110
	187,181	172,693	30,487	390,361
Earnings before undernoted	\$ 219,563	\$ 96,114	\$ 15,832	331,509
Interest expense				22,036
Income before income taxes and non-controlling interest				309,473
Income taxes				92,794
Income before non-controlling interest				216,679
Non-controlling interest				825
Net income				\$ 215,854

13. SEGMENTED INFORMATION *(continued)*

	2008			
Six months ended June 30	INVESTORS GROUP	MACKENZIE	CORPORATE AND OTHER	TOTAL
Fee and net investment income				
Management	\$ 569,445	\$ 403,271	\$ 21,253	\$ 993,969
Administration	107,494	68,255	1,154	176,903
Distribution	76,292	17,560	54,230	148,082
Net investment income and other	85,269	12,936	18,578	116,783
	838,500	502,022	95,215	1,435,737
Operating expenses				
Commissions	238,625	181,373	49,799	469,797
Non-commission	160,684	148,768	20,459	329,911
	399,309	330,141	70,258	799,708
Earnings before undernoted	\$ 439,191	\$ 171,881	\$ 24,957	636,029
Interest expense				43,980
Income before income taxes, non-controlling interest and proportionate share of affiliate's gain				592,049
Income taxes				163,832
Income before non-controlling interest and proportionate share of affiliate's gain				428,217
Non-controlling interest				916
Net income before proportionate share of affiliate's gain				427,301
Proportionate share of affiliate's gain				25,003
Net income				\$ 452,304
Identifiable assets	\$ 1,706,868	\$ 2,531,235	\$ 1,348,479	\$ 5,586,582
Goodwill	1,347,781	965,192	78,137	2,391,110
Total assets	\$ 3,054,649	\$ 3,496,427	\$ 1,426,616	\$ 7,977,692

13. SEGMENTED INFORMATION *(continued)*

	2007			
Six months ended June 30	INVESTORS GROUP	MACKENZIE	CORPORATE AND OTHER	TOTAL
Fee and net investment income				
Management	\$ 583,019	\$ 436,545	\$ 22,738	\$ 1,042,302
Administration	97,190	70,144	1,099	168,433
Distribution	62,089	15,525	46,498	124,112
Net investment income and other	72,815	12,860	22,139	107,814
	815,113	535,074	92,474	1,442,661
Operating expenses				
Commissions	226,924	196,920	43,811	467,655
Non-commission	144,415	149,570	17,324	311,309
	371,339	346,490	61,135	778,964
Earnings before undernoted	\$ 443,774	\$ 188,584	\$ 31,339	663,697
Interest expense				43,887
Income before income taxes and non-controlling interest				619,810
Income taxes				191,941
Income before non-controlling interest				427,869
Non-controlling interest				1,466
Net income				\$ 426,403
Identifiable assets	\$ 1,624,540	\$ 2,434,173	\$ 1,094,328	\$ 5,153,041
Goodwill	1,347,781	957,446	79,652	2,384,879
Total assets	\$ 2,972,321	\$ 3,391,619	\$ 1,173,980	\$ 7,537,920

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Stock Exchange Listing

Toronto Stock Exchange

Shares of IGM Financial Inc. are listed on the Toronto Stock Exchange under the following listings:
Common Shares: IGM
First Preferred Shares, Series A: IGM.PR.A

Analyst Contact

For additional financial information about the Company, please contact:

Gregory D. Tretiak,
Executive Vice-President and
Chief Financial Officer
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Fax: 204 956 1446
greg.tretiak@investorsgroup.com

Shareholder Information

For additional information about the Company, please contact:

Donna L. Janovcik,
Associate Corporate Secretary
Telephone: 204 956 8532
Fax: 204 949 9594
corpsec@investorsgroup.com

Si vous préférez recevoir ce rapport en français, veuillez vous adresser au Secrétaire de Société financière IGM Inc.,
447 Portage Avenue,
Winnipeg (Manitoba) R3C 3B6

Normal Course Issuer Bid

The Company has renewed its Normal Course Issuer Bid through the facilities of the Toronto Stock Exchange from March 22, 2008 to March 21, 2009. During the course of the Bid, the Company intends to purchase for cancellation up to but not more than 13,199,884 common shares, being approximately 5% of its outstanding capital. Shareholders may obtain a copy of the Bid, without charge, by contacting the Corporate Secretary's Department at the Company's Head Office.

Websites

Visit our websites at
www.igmfinancial.com
www.investorsgroup.com
www.mackenziefinancial.com
www.ipcc.ca

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